# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 23, 2023



(Exact name of registrant as specified in its charter)

Ohio 000-11917 34-0176110

(State or other jurisdiction of incorporation)

(Commission File Number)

(Employer Identification Number)

1500 North Mantua Street P.O. Box 5193 Kent, OH 44240

(Address of principal executive offices) (Zip Code)

(330) 673-9511

(Registrant's telephone number, including area code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8	3-K filing is intended to	o simultaneously satisfy t	the filing obligation of	of the registrant
ander any of the following provisions:				

	i will of the folio wing providents.								
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)								
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)								
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))								
Secu	rities registered pursuant to Section	2(b) of the Act:							
Title of Each Class N/A		Trading Symbol(s)	Name of Each Exchange on Which Registered N/A						
		N/A							
	eate by check mark whether the region 0.405 of this chapter) or Rule 12b-2		any as defined in Rule 405 of the Securities Act of 1933 34 (§240.12b-2 of this chapter).						
Eme	rging growth company								
		3	has elected not to use the extended transition period for bursuant to Section 13(a) of the Exchange Act. $\Box$						

Item 2.02 **Results of Operations and Financial Condition** 

On August 23, 2023, The Davey Tree Expert Company issued its Quarterly Shareholder Report, including abbreviated

financial and operating results for the quarter ended July 1, 2023. A copy of the Quarterly Shareholder Report is attached

as Exhibit 99.1.

The information contained in this Current Report on Form 8-K, including the exhibit attached hereto, is being furnished

and shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended

(the "Exchange Act"), or otherwise subject to liability under that section nor shall it be incorporated by reference into any

filing under the Securities Act of 1933, as amended, or the Exchange Act, unless such subsequent filing specifically

references this Form 8-K.

**Item 9.01 Financial Statements and Exhibits** 

(d) Exhibits

**Description to Exhibit Exhibit Number** 

99.1 **Quarterly Shareholder Report** 

104 Cover Page Interactive Data File

**SIGNATURE** 

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be

signed on its behalf by the undersigned hereunto duly authorized.

THE DAVEY TREE EXPERT COMPANY

By: /s/ Joseph R. Paul

Joseph R. Paul, Executive Vice President, Chief Financial Officer and Assistant Secretary

Date: August 28, 2023



### 2023 Second Quarter | CEO Quarterly Letter

#### To Our Shareholders:

We are excited to report that 2023 continues to be on pace for another record year. The second quarter of 2023 produced revenues of \$445,206,000, which were \$43,247,000, or 10.8%, above the second quarter of 2022. The sales increase was led by the Residential/Commercial ("R/C") segment, which was up 15.9% in the quarter, and the Utility segment which was up 6.0% compared to the second quarter of 2022. Revenue remained strong in the second quarter, carrying the positive momentum from the first quarter, and we benefited from solid service line performance as the weather improved in the second quarter. Income from operations was \$49,451,000, compared to \$40,732,000 for the second quarter 2022, an increase of \$8,719,000. Net income for the quarter was \$32,043,000, up 19.6% from the second quarter of 2022.

Revenues of \$816,540,000 in the first half of 2023 set another record and exceeded 2022 first half revenues by \$71,937,000, or 9.7%. The R/C segment was the key driver of the year-to-date revenue increase, being up 12.0% yearto-date. The Utility segment also delivered a strong revenue performance with year-to-date revenues of \$452,900,000, up 7.7% over the prior year. The majority of the service lines in the R/C segment are up for the first half of 2023, and the increase in Utility revenue is mainly driven by the Utility Resource Group and Canada. Overall, the R/C segment continues to provide consistent growth for the Company by capturing new opportunities, servicing existing clients and managing their backlog. The solid growth from these segments is a testament to the team's dedication and management's focus in the right areas of the business. For the first half of 2023, income from operations was \$60,958,000, which is up 31.1% from the prior year, and net income was \$38,039,000, which was up 33.2% from the first half of 2022. The increase in profitability is driven by the Company focusing on higher margin work, storm work from earlier in 2023 as well as a moderation of inflationary cost pressures such as fuel.

Our balance sheet remains strong, even with the elevated debt levels due to the previously reported investments we are making in the Davey SEED (Science, Employee Education and Development) Campus training facility, corporate renovations, SAP S/4HANA® system conversion, and others. These projects are an example of the Company's commitment to ensuring we are attracting, developing, and retaining the best talent in the industry. Based on these investments, we ended the second quarter of 2023 with higher debt than in 2022. Due to the increased debt, along with higher interest rates, the Company's interest expense for the first half of 2023 was \$8,837,000 compared to \$3,148,000 in 2022. Fuel savings of \$3,157,000 helped offset the increase in interest expense in the first half of the year. Fuel prices are still elevated and impacting the service lines but not to the level they did in 2022. As we continue to focus on working capital initiatives and the important investments noted above, we remain focused on the Company's liquidity.

Our independent stock valuation firm, Management Planning Inc., determined that our market price, effective June 30, 2023, increased to \$20.80 from our year-end price of \$18.50. This 12.4% increase from our December 31, 2022, valuation reflects a solid increase and it's due to the hard work and dedication of our employees. Additionally, I am pleased to announce that at the July Board of Directors meeting the Board approved a dividend of \$0.02 per share for the third quarter of 2023.

As we move into the second half of 2023, I want to thank our employees for their efforts, dedication, and commitment. Our employees are the backbone of the Company and what drives its success. Our strong teams in operations, administration and the field all exemplify our core values. We look forward to a productive second half of 2023, remaining focused on operational execution, profitability, and staying safe.

Thank you all for your continued support.

Patrick M. Covey

Chairman, President and Chief Executive Officer

## **The Davey Tree Expert Company**

### Abbreviated Interim Financial Data (Unaudited)

(In thousands, except per share data)

	THREE MONTHS ENDED			SIX MONTHS ENDED				
	Jı	uly 1, 2023	Ju	ly 2, 2022	Ju	ly 1, 2023	Jul	y 2, 2022
Operating Statement Data:								
Revenues	\$	445,206	\$	401,959	\$	816,540	\$	744,603
Costs and expenses:								
Operating		274,421		251,554		523,490		485,761
Selling		76,275		68,155		144,498		128,951
General and administrative		32,449		30,055		63,886		59,050
Depreciation and amortization		14,550		13,515		28,544		27,302
Gain on sale of assets, net		(1,940)		(2,052)		(4,836)		(2,950)
Income from operations		49,451		40,732		60,958		46,489
Interest expense		(4,966)		(1,703)		(8,837)		(3,148)
Interest income		428		159		827		186
Other, net		(824)		(2,533)		(1,475)		(4,870)
Income before income taxes		44,089		36,655		51,473		38,657
Income taxes		12,046		9,870		13,434		10,090
Net income	\$	32,043	\$	26,785	\$	38,039	\$	28,567
National and all and								
Net income per share:  Basic	¢	75	¢	61	¢	.88	¢	64
Diluted	<u>\$</u> \$	.75 .72	\$	<u>.61</u> .58	<u>\$</u> \$	.84	<u>\$</u> \$	.64
Diluted	<u>Ψ</u>	.12	<b>Ψ</b>	.30	Ψ	.04	Ψ	.01
Weighted-average shares outstanding:								
Basic		42,594		44,052		43,156		44,333
Diluted		44,762		46,464		45,263		46,650
				_				
Dividends per share	\$	.020	\$	.020	\$	.040	\$	.038
	Jı	uly 1, 2023	De	c 31, 2022				
Balance Sheet Data:								
Cash and accounts receivable	\$	376,180	\$	340,336				
Current:								
Assets		483,841		442,264				
Liabilities		231,789		245,370				
Net working capital	\$	252,052	\$	196,894				
Long-term debt	\$	374,200	\$	309,127				
Other long-term liabilities		106,672		101,946				
Total equity		325,899		299,778				
Total assets	\$	1,038,560	\$	956,221				
Common shares, net outstanding		42,332		42,718				

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#### **Forward-looking Statements**

This information and other statements by the Company may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements relate to future events or our future financial performance. In some cases, forward-looking statements may be identified by terminology such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue" or the negative of these terms or other comparable terminology. These statements are only predictions and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to differ materially from what is expressed or implied in these forward-looking statements.

Forward-looking statements are subject to a number of risks and uncertainties, and actual performance or results could differ materially from that anticipated by any forward-looking statements. Factors that may adversely impact our actual results include the effects on us, or our customers or vendors, of the COVID-19 pandemic and any other epidemics, pandemics, severe weather events, terrorism, other external events and natural disasters, including wildfires in California and other areas, our ability to attract and retain a sufficient number of qualified employees and management, our liability risk exposure under contracts and cost and availability of adequate insurance coverage or our self-insurance accruals, seasonality and weather-dependence of our business (other than tree services to utility customers), litigation and third-party and governmental regulatory claims, competition, increases in fuel prices, general and local economic conditions, credit and financial markets, and any impact on our customers' spending, pricing for our services, and collections of accounts receivable, cyber and other disruptions of our information technology systems, governmental regulations, including climate, environmental, social, governance, health care, immigration and data privacy, and cost of compliance or resulting liabilities and penalties, damage to our reputation, foreign currency fluctuations, no established market for our stock, and such additional factors that are discussed in "Part I - Item 1A. Risk Factors." of our annual report on Form 10-K for the year ended December 31, 2022, and in our subsequent filings with the Securities and Exchange Commission.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements.



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