

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended **October 01, 2022**  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number **000-11917**



**THE DAVEY TREE EXPERT COMPANY**

(Exact name of registrant as specified in its charter)

**Ohio**

**34-0176110**

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

**1500 North Mantua Street  
P.O. Box 5193  
Kent, OH 44240**

(Address of principal executive offices) (Zip code)

**(330) 673-9511**

(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
N/A	N/A	N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

Accelerated Filer

Emerging Growth Company

Non-Accelerated Filer

Smaller Reporting Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 42,921,611 Common Shares, \$.50 par value, outstanding as of November 4, 2022. The registrant's Common Shares are not traded on a public market.

**The Davey Tree Expert Company**  
**Quarterly Report on Form 10-Q**  
**October 1, 2022**

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"We," "us," "our," the "Company," "The Registrant," "Davey" and "Davey Tree," unless the context otherwise requires, means The Davey Tree Expert Company and its subsidiaries.

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)**  
(In thousands, except per share data dollar amounts)

	October 1, 2022	December 31, 2021
<b>Assets</b>		
Current assets:		
Cash	\$ 22,844	\$ 19,460
Accounts receivable, net	326,291	278,280
Operating supplies	15,491	12,662
Other current assets	46,881	37,853
Total current assets	411,507	348,255
Property and equipment, net	262,701	227,985
Right-of-use assets - operating leases	95,350	86,423
Marketable securities and other investments	46,473	25,401
Other assets	14,304	17,264
Intangible assets, net	10,637	11,633
Goodwill	58,999	55,980
Total assets	<u>\$ 899,971</u>	<u>\$ 772,941</u>
<b>Liabilities and shareholders' equity</b>		
Current liabilities:		
Accounts payable	\$ 45,942	\$ 43,021
Accrued expenses	85,047	75,138
Current portion of long-term debt and finance lease liabilities	34,088	25,268
Other current liabilities	74,500	77,549
Total current liabilities	239,577	220,976
Long-term debt	174,579	123,531
Lease liabilities - finance leases	9,704	8,646
Lease liabilities - operating leases	62,586	57,335
Self-insurance accruals	96,487	77,099
Other noncurrent liabilities	12,181	11,583
Total liabilities	595,114	499,170
Commitments and contingencies (Note P)		
Redeemable common shares related to 401KSOP and Employee Stock Ownership Plan (ESOP) 9,288 and 9,392 shares at redemption value as of October 1, 2022 and December 31, 2021	168,120	169,931
Common shareholders' equity:		
Common shares, \$.50 par value, per share; 96,000 shares authorized; 76,539 and 76,436 shares issued and outstanding before deducting treasury shares and which excludes 9,288 and 9,392 shares subject to redemption as of October 1, 2022 and December 31, 2021	38,398	38,379
Additional paid-in capital	154,111	135,897
Common shares subscribed, unissued	23,954	—
Retained earnings	286,279	239,979
Accumulated other comprehensive loss	(6,839)	(4,173)
	495,903	410,082
Less: Cost of common shares held in treasury; 42,082 shares at October 1, 2022 and 41,325 shares at December 31, 2021	338,532	306,242
Common shares subscription receivable	20,634	—
Total common shareholders' equity	<u>136,737</u>	<u>103,840</u>
Total liabilities and shareholders' equity	<u>\$ 899,971</u>	<u>\$ 772,941</u>

See notes to condensed consolidated financial statements (unaudited).

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**  
(In thousands, except per share dollar amounts)

	Three Months Ended		Nine Months Ended	
	October 1, 2022	October 2, 2021	October 1, 2022	October 2, 2021
<b>Revenues</b>	\$ 398,945	\$ 370,244	\$ 1,143,548	\$ 1,024,541
<b>Costs and expenses:</b>				
Operating	254,661	232,599	740,422	650,909
Selling	72,364	67,353	201,315	178,876
General and administrative	27,964	20,739	87,014	69,712
Depreciation and amortization	13,780	14,127	41,082	41,287
Gain on sale of assets, net	(2,837)	(1,507)	(5,787)	(4,174)
<b>Total costs and expenses</b>	<b>365,932</b>	<b>333,311</b>	<b>1,064,046</b>	<b>936,610</b>
<b>Income from operations</b>	33,013	36,933	79,502	87,931
<b>Other income (expense):</b>				
Interest expense	(2,164)	(1,449)	(5,312)	(4,093)
Interest income	303	39	489	161
Other, net	(3,371)	(2,298)	(8,241)	(5,548)
<b>Income before income taxes</b>	27,781	33,225	66,438	78,451
Income taxes	7,317	8,298	17,407	20,554
<b>Net income</b>	<b>\$ 20,464</b>	<b>\$ 24,927</b>	<b>\$ 49,031</b>	<b>\$ 57,897</b>
<b>Net income per share:</b>				
Basic	\$ .46	\$ .56	\$ 1.10	\$ 1.28
Diluted	\$ .44	\$ .52	\$ 1.05	\$ 1.21
<b>Weighted-average shares outstanding:</b>				
Basic	44,148	44,885	44,422	45,257
Diluted	46,405	47,951	46,719	47,785

See notes to condensed consolidated financial statements (unaudited).

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)**  
**(In thousands)**

	Three Months Ended		Nine Months Ended	
	October 1, 2022	October 2, 2021	October 1, 2022	October 2, 2021
<b>Net income</b>	\$ 20,464	\$ 24,927	\$ 49,031	\$ 57,897
Components of other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments	(1,934)	(788)	(2,455)	105
Unrealized loss on available-for-sale securities	(98)	—	(279)	—
Amortization of defined benefit pension items:				
Net actuarial loss	18	27	55	77
Prior service cost	4	11	13	35
Defined benefit pension plan adjustments	22	38	68	112
<b>Other comprehensive income (loss), net of tax</b>	<u>(2,010)</u>	<u>(750)</u>	<u>(2,666)</u>	<u>217</u>
<b>Comprehensive income</b>	<u>\$ 18,454</u>	<u>\$ 24,177</u>	<u>\$ 46,365</u>	<u>\$ 58,114</u>

*See notes to condensed consolidated financial statements (unaudited).*

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)**  
(In thousands, except per share data)

	Common Shares	Additional Paid-in Capital	Common Shares Subscribed, Unissued	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of Tax	Common Shares Held in Treasury	Common Shares Subscription Receivable	Total Common Shareholders' Equity
<b>Balances at July 2, 2022</b>	\$ 38,645	\$ 151,752	\$ —	\$ 266,745	\$ (4,829)	\$ (333,611)	\$ 533	\$ 119,235
Net income	—	—	—	20,464	—	—	—	20,464
Change in 401KSOP and ESOP related shares	(247)	(4,215)	—	1	—	—	—	(4,461)
Shares sold to employees	—	3,354	—	—	—	2,623	—	5,977
Options exercised	—	35	—	—	—	137	—	172
Subscription shares	—	1,554	23,954	—	—	1,212	(21,167)	5,553
Stock-based compensation	—	1,631	—	—	—	—	—	1,631
Dividends, \$.020 per share	—	—	—	(931)	—	—	—	(931)
Currency translation adjustments	—	—	—	—	(1,934)	—	—	(1,934)
Defined benefit pension plans	—	—	—	—	22	—	—	22
Available-for-sale securities	—	—	—	—	(98)	—	—	(98)
Shares purchased	—	—	—	—	—	(8,893)	—	(8,893)
<b>Balances at October 1, 2022</b>	<u>\$ 38,398</u>	<u>\$ 154,111</u>	<u>\$ 23,954</u>	<u>\$ 286,279</u>	<u>\$ (6,839)</u>	<u>\$ (338,532)</u>	<u>\$ (20,634)</u>	<u>\$ 136,737</u>
<b>Balances at January 1, 2022</b>	\$ 38,379	\$ 135,897	\$ —	\$ 239,979	\$ (4,173)	\$ (306,242)	\$ —	\$ 103,840
Net income	—	—	—	49,031	—	—	—	49,031
Change in 401KSOP and ESOP related shares	19	1,840	—	(49)	—	—	—	1,810
Shares sold to employees	—	11,714	—	—	—	9,623	—	21,337
Options exercised	—	(1,122)	—	—	—	2,742	—	1,620
Subscription shares	—	1,554	23,954	—	—	1,212	(20,634)	6,086
Stock-based compensation	—	4,228	—	—	—	—	—	4,228
Dividends, \$.058 per share	—	—	—	(2,682)	—	—	—	(2,682)
Currency translation adjustments	—	—	—	—	(2,455)	—	—	(2,455)
Defined benefit pension plans	—	—	—	—	68	—	—	68
Available-for-sale securities	—	—	—	—	(279)	—	—	(279)
Shares purchased	—	—	—	—	—	(45,867)	—	(45,867)
<b>Balances at October 1, 2022</b>	<u>\$ 38,398</u>	<u>\$ 154,111</u>	<u>\$ 23,954</u>	<u>\$ 286,279</u>	<u>\$ (6,839)</u>	<u>\$ (338,532)</u>	<u>\$ (20,634)</u>	<u>\$ 136,737</u>

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)**  
(In thousands, except per share data)

	Common Shares	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss), Net of Tax	Common Shares Held in Treasury	Total Common Shareholders' Equity
<b>Balances at July 3, 2021</b>	\$ 38,049	\$ 123,822	\$ 224,707	\$ (3,580)	\$ (290,253)	\$ 92,745
Net income	—	—	24,927	—	—	24,927
Change in 401KSOP and ESOP related shares	(16)	(529)	—	—	—	(545)
Shares sold to employees	—	1,655	—	—	1,293	2,948
Options exercised	—	(228)	—	—	1,828	1,600
Stock-based compensation	—	458	—	—	—	458
Dividends, \$.015 per share	—	—	(781)	—	—	(781)
Currency translation adjustments	—	—	—	(788)	—	(788)
Defined benefit pension plans	—	—	—	38	—	38
Shares purchased	—	—	—	—	(9,242)	(9,242)
<b>Balances at October 2, 2021</b>	<u>\$ 38,033</u>	<u>\$ 125,178</u>	<u>\$ 248,853</u>	<u>\$ (4,330)</u>	<u>\$ (296,374)</u>	<u>\$ 111,360</u>
<b>Balances at January 1, 2021</b>	\$ 37,801	\$ 110,069	\$ 206,711	\$ (4,547)	\$ (270,360)	\$ 79,674
Net income	—	—	57,897	—	—	57,897
Change in 401KSOP and ESOP related shares	232	6,679	(13,628)	—	—	(6,717)
Shares sold to employees	—	7,098	—	—	6,645	13,743
Options exercised	—	(636)	—	—	3,849	3,213
Stock-based compensation	—	1,968	—	—	—	1,968
Dividends, \$.043 per share	—	—	(2,127)	—	—	(2,127)
Currency translation adjustments	—	—	—	105	—	105
Defined benefit pension plans	—	—	—	112	—	112
Shares purchased	—	—	—	—	(36,508)	(36,508)
<b>Balances at October 2, 2021</b>	<u>\$ 38,033</u>	<u>\$ 125,178</u>	<u>\$ 248,853</u>	<u>\$ (4,330)</u>	<u>\$ (296,374)</u>	<u>\$ 111,360</u>

See notes to condensed consolidated financial statements (unaudited).

**THE DAVEY TREE EXPERT COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
(In thousands)

	Nine Months Ended	
	October 1, 2022	October 2, 2021
<b>Operating activities</b>		
Net income	\$ 49,031	\$ 57,897
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	41,082	41,287
Other	(683)	(1,242)
Changes in operating assets and liabilities, net of assets acquired:		
Accounts receivable	(49,451)	(30,268)
Accounts payable and accrued expenses	12,709	(9,471)
Self-insurance accruals	13,306	13,041
Prepaid expenses	(10,724)	(13,442)
Other, net	7,710	(401)
	<u>13,949</u>	<u>(496)</u>
<b>Net cash provided by operating activities</b>	<b>62,980</b>	<b>57,401</b>
<b>Investing activities</b>		
Capital expenditures:		
Equipment	(54,829)	(47,907)
Land and buildings	(15,916)	(8,728)
Purchases of businesses, net of cash acquired and debt incurred	(4,453)	(10,227)
Proceeds from sales of property and equipment	6,781	7,085
Purchases of marketable securities	(41,305)	—
Proceeds from sale of marketable securities	14,114	—
<b>Net cash used in investing activities</b>	<b>(95,608)</b>	<b>(59,777)</b>
<b>Financing activities</b>		
Revolving credit facility borrowings	453,885	279,163
Revolving credit facility payments	(402,618)	(245,685)
Purchase of common shares for treasury	(45,867)	(36,508)
Sale of common shares from treasury	29,043	16,956
Dividends paid	(2,682)	(2,127)
Proceeds from notes payable	69,337	217,867
Payments of notes payable	(62,602)	(207,786)
Payments of finance leases	(2,313)	(2,688)
<b>Net cash provided by financing activities</b>	<b>36,183</b>	<b>19,192</b>
<b>Effect of exchange rate changes on cash</b>	<b>(171)</b>	<b>40</b>
<b>Increase in cash</b>	<b>3,384</b>	<b>16,856</b>
Cash, beginning of period	19,460	16,201
<b>Cash, end of period</b>	<b>\$ 22,844</b>	<b>\$ 33,057</b>
Supplemental cash flow information follows:		
Interest paid	\$ 3,764	\$ 4,715
Income taxes paid	9,869	21,204

See notes to condensed consolidated financial statements (unaudited).



**The Davey Tree Expert Company**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**October 1, 2022**  
**(Amounts in thousands, except share data)**

**A. Basis of Financial Statement Preparation**

The consolidated financial statements present the financial position, results of operations and cash flows of The Davey Tree Expert Company and its subsidiaries. When we refer to “we,” “us,” “our,” the “Company,” “Davey,” or “Davey Tree”, we mean The Davey Tree Expert Company and its subsidiaries, unless otherwise expressly stated or the context indicates otherwise.

We have prepared the accompanying unaudited condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”), as codified in the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”), and with the rules and regulations of the Securities and Exchange Commission (“SEC”) for interim financial information. The condensed consolidated financial statements include all adjustments which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal, recurring nature. All intercompany accounts and transactions have been eliminated in consolidation.

Certain information and disclosures required by U.S. GAAP for complete financial statements have been omitted in accordance with the rules and regulations of the SEC. We suggest that these condensed consolidated financial statements be read in conjunction with the financial statements included in our annual report on Form 10-K for the year ended December 31, 2021 (the “2021 Annual Report”).

***Use of Estimates in Financial Statement Preparation***--The preparation of financial statements in accordance with U.S. GAAP requires the use of estimates and assumptions that affect reported amounts. Our condensed consolidated financial statements include amounts that are based on management’s best estimates and judgments. Estimates are used for, but not limited to, accounts receivable valuation, depreciable lives of fixed assets, long-lived asset valuation, self-insurance accruals, income taxes, stock valuation and revenue recognition. Actual results could differ from those estimates.

Our business continues to be impacted by a number of macro-economic factors, including the trailing impact of the COVID-19 pandemic. Global supply chains and product availability remain highly challenged and ongoing global events in Eastern Europe have only exacerbated an already difficult operating environment. These factors, combined with higher fuel costs, rising interest rates and a highly competitive labor market, have created an inflationary environment and cost pressures.

The Company’s fiscal quarters each contain thirteen operating weeks, with the exception of the fourth quarter of a 53-week fiscal year, which contains fourteen operating weeks. The Company’s fiscal quarter that ended October 1, 2022 is referred to as the third quarter of 2022, and the fiscal quarter ended October 2, 2021 is referred to as the third quarter of 2021.

**Recent Accounting Guidance**

**Accounting Standard Not Yet Adopted**

***Accounting Standards Update 2020-04, Reference Rate Reform (Topic 848)***--In March 2020, the FASB issued Accounting Standards Update (“ASU”) 2020-04, “Reference Rate Reform (Topic 848)—Facilitation of the Effects of Reference Rate Reform on Financial Reporting”. The guidance of this ASU is designed to provide relief from the accounting analysis and impacts that may otherwise be required for modifications to agreements (e.g., loans, debt securities, derivatives, borrowings) necessitated by reference rate reform. It also

**The Davey Tree Expert Company**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**October 1, 2022**  
**(Amounts in thousands, except share data)**

provides optional expedients to enable companies to continue to apply hedge accounting to certain hedging relationships impacted by reference rate reform. Application of the guidance is optional, is only available in certain situations, and is only available for companies to apply until December 31, 2022. In January 2021, the FASB amended ASU 2020-04 by issuing Accounting Standards Update No. 2021-01, Reference Rate Reform Scope ("ASU 2021-01"). ASU 2021-01 clarifies the scope of optional expedients and exceptions to derivatives that are affected by the discounting transition. The Company is currently reviewing its agreements impacted by the reference rate reform and does not expect these ASUs to have a material impact to the Company's financial statements.

**B. Seasonality of Business**

Due to the seasonality of our business, our operating results for the three and nine months ended October 1, 2022 are not indicative of results that may be expected for any other interim period or for the year ending December 31, 2022. Our business seasonality traditionally results in higher revenues during the second and third quarters as compared with the first and fourth quarters of the year, while the methods of accounting for fixed costs, such as depreciation expense, amortization, rent and interest expense, are not significantly impacted by business seasonality.

**C. Accounts Receivable, Net and Supplemental Balance-Sheet Information**

Accounts receivable, net, consisted of the following:

<b>Accounts receivable, net</b>	<b>October 1, 2022</b>	<b>December 31, 2021</b>
Accounts receivable	\$ 236,903	\$ 215,336
Unbilled receivables <sup>(1)</sup>	92,732	65,957
	<u>329,635</u>	<u>281,293</u>
Less allowances for credit losses	3,344	3,013
Accounts receivable, net	<u>\$ 326,291</u>	<u>\$ 278,280</u>

<sup>(1)</sup> Unbilled receivables consist of work-in-process in accordance with the terms of contracts, primarily with utility services customers.

The following items comprised the amounts included in the balance sheets:

<b>Other current assets</b>	<b>October 1, 2022</b>	<b>December 31, 2021</b>
Refundable income taxes	\$ 364	\$ 1,346
Prepaid expenses	41,619	30,911
Assets invested for self-insurance	4,000	4,250
Other	898	1,346
Total	<u>\$ 46,881</u>	<u>\$ 37,853</u>

**The Davey Tree Expert Company**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**October 1, 2022**  
**(Amounts in thousands, except share data)**

	<b>October 1, 2022</b>	<b>December 31, 2021</b>
<b>Property and equipment, net</b>		
Land and land improvements	\$ 26,075	\$ 22,129
Buildings and leasehold improvements	75,097	63,933
Equipment	664,518	646,552
	<u>765,690</u>	<u>732,614</u>
Less accumulated depreciation	502,989	504,629
Total	<u>\$ 262,701</u>	<u>\$ 227,985</u>
<b>Other assets, noncurrent</b>		
Investment--cost-method affiliate	\$ 1,258	\$ 1,258
Deferred income taxes	5,032	4,937
Cloud computing arrangements	3,353	6,530
Other	4,661	4,539
Total	<u>\$ 14,304</u>	<u>\$ 17,264</u>
<b>Accrued expenses</b>		
Employee compensation	\$ 34,727	\$ 37,828
Accrued compensated absences	11,943	11,007
Self-insured medical claims	3,088	2,891
Income tax payable	6,685	145
Customer advances, deposits	6,957	4,009
Taxes, other than income	17,876	13,789
Other	3,771	5,469
Total	<u>\$ 85,047</u>	<u>\$ 75,138</u>
<b>Other current liabilities</b>		
Current portion of:		
Lease liability-operating leases	\$ 31,726	\$ 28,682
Self-insurance accruals	42,774	48,867
Total	<u>\$ 74,500</u>	<u>\$ 77,549</u>
<b>Other noncurrent liabilities</b>		
Non-qualified retirement plans	\$ 9,200	\$ 8,713
Other	2,981	2,870
Total	<u>\$ 12,181</u>	<u>\$ 11,583</u>

#### **D. Business Combinations**

Our cash investments in businesses during the first nine months of 2022 were \$4,453 and we issued debt, in the form of notes payable to the sellers, of \$1,233 which have been included in our Residential and Commercial and Utility segments. In the first nine months of 2022, we also made a payment of \$100 for a contingent liability incurred in an acquisition made during the fourth quarter of 2021. Measurement-

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period adjustments are not complete. The measurement period for purchase price allocations ends as soon as information of the facts and circumstances becomes available, but does not exceed one year from the acquisition date. During the year ended December 31, 2021, our cash investments in businesses was \$11,725 and debt issued, in the form of notes payable to the sellers, was \$2,961.

The following table summarizes the preliminary purchase price allocation of the estimated fair values of the assets acquired and liabilities assumed:

	<b>Nine Months Ended October 1, 2022</b>	<b>Year Ended December 31, 2021</b>
<b>Detail of acquisitions:</b>		
Assets acquired:		
Cash	\$ —	\$ 292
Receivables	—	509
Operating supplies	39	1,044
Prepaid expense	—	203
Equipment	1,186	4,049
Deposits and other	265	1,574
Intangible assets	1,350	3,005
Goodwill	3,175	7,723
Liabilities assumed	(329)	(3,713)
Debt issued for purchases of businesses	(1,233)	(2,961)
Cash paid	<u>\$ 4,453</u>	<u>\$ 11,725</u>

The results of operations of acquired businesses have been included in the condensed consolidated statements of operations beginning as of the effective dates of acquisition. The effect of these acquisitions on our consolidated revenues and results of operations for the three and nine months ended October 1, 2022 was not significant. Pro forma net sales and results of operations for the acquisitions, had they occurred at the beginning of the nine months ended October 1, 2022, are not material and, accordingly, are not provided.

The acquired intangible assets consist of tradenames, non-competition agreements and customer relationships. The tradenames and customer relationships were assigned an average useful life of seven years and the non-competition agreements were assigned an average useful life of five years.

Subsequent to October 1, 2022 and through November 8, 2022, we acquired one business approximating \$1,450 with no liabilities assumed and debt issued of \$470. The acquired company is in our Residential and Commercial segment and is located in North Carolina. We do not expect the effect of this acquisition on our consolidated revenues and results of operations to be significant.

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**E. Marketable Securities**

The following table summarizes available-for-sale debt securities held at October 1, 2022 by asset type:

	<b>Available-For-Sale Debt Securities</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value (Net Carrying Amount)</b>
<b>October 1, 2022</b>				
Fixed maturity:				
United States Government and agency securities	\$ 20,556	\$ 6	\$ (301)	\$ 20,261
Corporate notes and bonds	315	—	(58)	257
<b>Total available-for-sale debt securities</b>	<b>\$ 20,871</b>	<b>\$ 6</b>	<b>\$ (359)</b>	<b>\$ 20,518</b>
<b>December 31, 2021</b>				
Fixed maturity:				
United States Government and agency securities	\$ 3,244	\$ 11	\$ (25)	\$ 3,230
Corporate notes and bonds	174	2	—	176
<b>Total available-for-sale debt securities</b>	<b>\$ 3,418</b>	<b>\$ 13</b>	<b>\$ (25)</b>	<b>\$ 3,406</b>

Marketable securities are composed of available-for-sale debt securities and marketable equity securities and all marketable securities are held at fair value. We carry a portion of our marketable securities portfolio in long-term assets since they are generally held for the settlement of our insurance claims processed through our wholly owned captive insurance subsidiary.

Available-for-sale debt securities are included in marketable securities and other investments totaling \$20,518 and \$3,406 at October 1, 2022 and December 31, 2021, respectively. Realized gains and losses on sales of available-for-sale debt securities are recognized in net income on the specific identification basis. Changes in the fair values of available-for-sale debt securities that are determined to be holding gains or losses are recorded through accumulated other comprehensive income (loss) net of applicable taxes, within shareholders' equity. In assessing whether a credit loss exists, we evaluate our ability to hold the investment, the strength of the underlying collateral and the extent to which the investment's amortized cost or cost, as appropriate, exceeds its related fair value.

We held approximately \$18,846 and \$11,386 in marketable equity securities as of October 1, 2022 and December 31, 2021, respectively. Realized and unrealized gains and losses on marketable equity securities are included in other income (expense) in the Consolidated Statements of Operations.

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The net carrying values of available-for-sale debt securities at October 1, 2022 by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

	<u>Amortized Cost</u>	<u>Fair Value</u>
<b>Due:</b>		
Less than one year	\$ 12,999	\$ 12,997
One year through five years	5,729	5,568
Five years through ten years	234	191
After ten years	1,909	1,762
<b>Total</b>	<u>\$ 20,871</u>	<u>\$ 20,518</u>

**F. Identified Intangible Assets and Goodwill, Net**

The carrying amounts of the identified intangible assets and goodwill acquired in connection with our acquisitions were as follows:

	<u>October 1, 2022</u>		<u>December 31, 2021</u>	
	<u>Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Carrying Amount</u>	<u>Accumulated Amortization</u>
Amortized intangible assets:				
Customer lists/relationships	\$ 33,498	\$ 26,222	\$ 32,294	\$ 24,090
Employment-related	10,451	8,754	9,946	8,301
Tradenames	8,641	6,977	8,426	6,642
Amortized intangible assets	52,590	<u>\$ 41,953</u>	50,666	<u>\$ 39,033</u>
Less accumulated amortization	41,953		39,033	
Identified intangible assets, net	<u>\$ 10,637</u>		<u>\$ 11,633</u>	
Goodwill	<u>\$ 58,999</u>		<u>\$ 55,980</u>	

The changes in the carrying amounts of goodwill, by segment, for the nine months ended October 1, 2022 and the year ended December 31, 2021 were as follows:

	<u>Balance at January 1, 2022</u>	<u>Acquisitions</u>	<u>Translation and Other Adjustments</u>	<u>Balance at October 1, 2022</u>
Utility	\$ 4,911	\$ 30	\$ —	\$ 4,941
Residential and Commercial	51,069	3,145	(156)	54,058
<b>Total</b>	<u>\$ 55,980</u>	<u>\$ 3,175</u>	<u>\$ (156)</u>	<u>\$ 58,999</u>

	<u>Balance at January 1, 2021</u>	<u>Acquisitions</u>	<u>Translation and Other Adjustments</u>	<u>Balance at December 31, 2021</u>
Utility	\$ 4,911	\$ —	\$ —	\$ 4,911
Residential and Commercial	43,345	7,723	1	51,069
<b>Total</b>	<u>\$ 48,256</u>	<u>\$ 7,723</u>	<u>\$ 1</u>	<u>\$ 55,980</u>

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*Estimated future aggregate amortization expense of intangible assets*--The estimated future aggregate amortization expense of intangible assets, as of October 1, 2022, was as follows:

	<b>Estimated Future Amortization Expense</b>
Remaining three months of 2022	\$ 820
2023	3,073
2024	2,752
2025	1,970
2026	1,132
2027	648
Thereafter	242
	<u>\$ 10,637</u>

**G. Short and Long-Term Debt and Commitments Related to Letters of Credit**

We have short-term lines of credit with several banks totaling \$11,091. At October 1, 2022, we had \$8,971 available under the lines of credit and \$2,120 committed through issued letters of credit. Borrowings outstanding generally bear interest at the banks' prime rate or LIBOR plus a margin adjustment of .75% to 1.50%.

Our long-term debt consisted of the following:

	<b>October 1, 2022</b>	<b>December 31, 2021</b>
Revolving credit facility:		
Swing-line borrowings	\$ 23,099	\$ 16,832
LIBOR borrowings	75,000	30,000
	<u>98,099</u>	<u>46,832</u>
Senior unsecured notes:		
3.99% Senior unsecured notes	50,000	50,000
4.00% Senior unsecured notes	25,000	25,000
	<u>75,000</u>	<u>75,000</u>
Term loans	33,128	25,182
	<u>206,227</u>	<u>147,014</u>
Less debt issuance costs	558	674
Less current portion	31,090	22,809
	<u>\$ 174,579</u>	<u>\$ 123,531</u>

**Revolving Credit Facility**--In August 2021, the Company amended and restated its revolving credit facility with its existing bank group. The amended and restated credit agreement, which expires in August 2026, permits borrowings, as defined, of up to \$325,000, including a letter of credit sublimit of \$150,000 and a swing-line commitment of \$30,000. Under certain circumstances, the amount available under the revolving credit facility may be increased to \$425,000. The revolving credit facility contains certain affirmative and negative covenants customary for this type of facility and includes financial covenant ratios with respect to a maximum leverage ratio (not to exceed 3.00 to 1.00 with exceptions in case of material acquisitions) and a minimum interest coverage ratio (not less than 3.00 to 1.00), in each case

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subject to certain further restrictions as described in the credit agreement. As of October 1, 2022, we had unused commitments under the facility approximating \$224,201, with \$100,799 committed, consisting of borrowings of \$98,099 and issued letters of credit of \$2,700.

Borrowings outstanding bear interest, at Davey Tree's option, of either (a) the base rate or (b) LIBOR plus a margin adjustment ranging from .875% to 1.50%--with the margin adjustments based on the Company's leverage ratio at the time of borrowing. The base rate is the greater of (i) the agent bank's prime rate, (ii) LIBOR plus 1.50%, or (iii) the federal funds rate plus .50%. A commitment fee ranging from .10% to .225% is also required based on the average daily unborrowed commitment.

**3.99% Senior Unsecured Notes**--On September 21, 2018, we issued 3.99% Senior Notes, Series A (the "3.99% Senior Notes"), in the aggregate principal amount of \$50,000. The 3.99% Senior Notes are due September 21, 2028.

The 3.99% Senior Notes were issued pursuant to a Note Purchase and Private Shelf Agreement (the "Note Purchase and Shelf Agreement") between the Company, PGIM, Inc. and the purchasers of the 3.99% Senior Notes, which was amended in September 2021. Among other things, the amendment increased the total facility limit to \$150,000 and extended the issuance period for subsequent series of promissory notes to be issued and sold pursuant to the Note Purchase and Shelf Agreement to September 2024. The amendment also amended certain provisions and covenants to generally conform them to the corresponding provisions and covenants in the amended and restated revolving credit agreement. In addition, the amendment and restatement of the revolving credit agreement in August 2021 provided that the Company is permitted to incur indebtedness arising under the Note Purchase and Shelf Agreement in an aggregate principal amount not to exceed \$150,000. As the Company has previously issued notes in an aggregate amount of \$75,000 under the Note Purchase and Shelf Agreement, it now has capacity to issue subsequent series of promissory notes pursuant to the Note Purchase and Shelf Agreement (the "Shelf Notes") in an aggregate amount of up to \$75,000.

The 3.99% Senior Notes are equal in right of payment with our revolving credit facility and all other senior unsecured obligations of the Company. Interest is payable semiannually and five equal, annual principal payments commence on September 21, 2024 (the sixth anniversary of issuance). The Note Purchase and Shelf Agreement contains customary events of default and covenants related to limitations on indebtedness and transactions with affiliates and the maintenance of certain financial ratios. The Company may prepay at any time all, or from time to time any part of, the outstanding principal amount of the 3.99% Senior Notes, subject to the payment of a make-whole amount.

**4.00% Senior Unsecured Notes**--On February 5, 2019, we issued 4.00% Senior Notes, Series B (the "4.00% Senior Notes") pursuant to the Note Purchase and Shelf Agreement in the aggregate principal amount of \$25,000. The 4.00% Senior Notes are due September 21, 2028. The 4.00% Senior Notes are equal in right of payment with our revolving credit facility and all other senior unsecured obligations of the Company. Interest is payable semiannually and five equal, annual principal payments commence on September 21, 2024.

The net proceeds of all senior notes were used to pay down borrowings under our revolving credit facility.

**Term loans**--Periodically, the Company will enter into term loans for the procurement of insurance or to finance acquisitions.

**Aggregate Maturities of Long-Term Debt**--Aggregate maturities of long-term debt based on the principal amounts outstanding at October 1, 2022 were as follows: 2022--\$9,885; 2023--\$21,635; 2024--\$16,196; 2025--\$15,411; 2026--\$113,100; 2027--\$15,000; and thereafter \$15,000.



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**Accounts Receivable Securitization Facility**--In June 2022, the Company amended its Accounts Receivable Securitization Facility (the "AR Securitization program") to extend the scheduled termination date for an additional one-year period, to June 29, 2023. In addition to extending the termination date for another year, the amendment replaced the London Interbank Offered Rate (LIBOR) interest rate provisions with customary provisions based on the secured overnight financing rate ("SOFR").

The AR Securitization program has a limit of \$100,000, of which \$89,689 and \$83,355 was issued for LCs as of October 1, 2022 and December 31, 2021, respectively.

Under the AR Securitization program, Davey Tree transfers by selling or contributing current and future trade receivables to a wholly-owned, bankruptcy-remote financing subsidiary which pledges a perfected first priority security interest in the trade receivables--equal to the issued LCs as of October 1, 2022--to the bank in exchange for the bank issuing LCs.

Fees payable to the bank include: (a) an LC issuance fee, payable on each settlement date, in the amount of .90% per annum on the aggregate amount of all LCs outstanding plus outstanding reimbursement obligations (e.g., arising from drawn LCs), if any, and (b) an unused LC fee, payable monthly, equal to (i) .35% per annum for each day on which the sum of the total LCs outstanding plus any outstanding reimbursement obligations is greater than or equal to 50% of the facility limit and (ii) .45% per annum for each day on which the sum of the total LCs outstanding plus any outstanding reimbursement obligations is less than 50% of the facility limit. If an LC is drawn and the bank is not immediately reimbursed in full for the drawn amount, any outstanding reimbursement obligation will accrue interest at a per annum rate equal to the term SOFR, plus 0.10% or, in certain circumstances, a base rate equal to the greatest of (i) the bank's prime rate, (ii) the federal funds rate plus .50% and (iii) 1.00% above the Daily one month SOFR plus 0.10% and, following any default, 2.00% plus the greater of (a) the term SOFR plus 0.10% and (b) a base rate equal to the greatest of (i), (ii) and (iii) above.

The agreements underlying the AR Securitization program contain various customary representations and warranties, covenants, and default provisions which provide for the termination and acceleration of the commitments under the AR Securitization program in circumstances including, but not limited to, failure to make payments when due, breach of a representation, warranty or covenant, certain insolvency events or failure to maintain the security interest in the trade receivables, and defaults under other material indebtedness.

**Total Commitments Related to Issued Letters of Credit**--As of October 1, 2022, total commitments related to issued LCs were \$94,509, of which \$2,700 were issued under the revolving credit facility, \$89,689 were issued under the AR Securitization program, and \$2,120 were issued under short-term lines of credit. As of December 31, 2021, total commitments related to issued LCs were \$88,362, of which \$2,877 were issued under the revolving credit facility, \$83,355 were issued under the AR Securitization program, and \$2,130 were issued under short-term lines of credit.

As of October 1, 2022, we were in compliance with all debt covenants.

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## H. Leases

We lease certain office and parking facilities, warehouse space, equipment, vehicles and information technology equipment under operating and finance leases. Lease expense for these leases is recognized within the Condensed Consolidated Statements of Operations on a straight-line basis over the lease term, with variable lease payments recognized in the period those payments are incurred. The following table summarizes the amounts recognized in our Condensed Consolidated Balance Sheet related to leases:

	<b>Condensed Consolidated Balance Sheet Classification</b>	<b>October 1, 2022</b>	<b>December 31, 2021</b>
<b>Assets</b>			
Operating lease assets	Right-of-use assets - operating leases	\$ 95,350	\$ 86,423
Finance lease assets	Property and equipment, net	13,268	11,592
<b>Total lease assets</b>		<b>\$ 108,618</b>	<b>\$ 98,015</b>
<b>Liabilities</b>			
Current operating lease liabilities	Other current liabilities	\$ 31,726	\$ 28,682
Non-current operating lease liabilities	Lease liabilities - operating leases	62,586	57,335
<b>Total operating lease liabilities</b>		<b>94,312</b>	<b>86,017</b>
Current portion of finance lease liabilities	Current portion of long-term debt and finance lease liabilities	2,998	2,459
Non-current finance lease liabilities	Lease liabilities - finance leases	9,704	8,646
<b>Total finance lease liabilities</b>		<b>12,702</b>	<b>11,105</b>
<b>Total lease liabilities</b>		<b>\$ 107,014</b>	<b>\$ 97,122</b>

The components of lease cost recognized within our Condensed Consolidated Statements of Operations were as follows:

	<b>Condensed Consolidated Statements of Operations Classification</b>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
		<b>October 1, 2022</b>	<b>October 2, 2021</b>	<b>October 1, 2022</b>	<b>October 2, 2021</b>
Operating lease cost	Operating expense	\$ 6,649	\$ 4,965	\$ 19,095	\$ 13,065
Operating lease cost	Selling expense	2,926	2,631	8,492	7,718
Operating lease cost	General and administrative expense	304	290	883	867
Finance lease cost:					
Amortization of right-of-use assets	Depreciation and amortization	889	752	2,334	1,985
Interest expense on lease liabilities	Interest expense	74	52	196	134
Other lease cost <sup>(1)</sup>	Operating expense	1,271	999	3,613	2,839
Other lease cost <sup>(1)</sup>	Selling expense	235	360	1,059	1,013
Other lease cost <sup>(1)</sup>	General and administrative expense	27	8	59	28
<b>Total lease cost</b>		<b>\$ 12,375</b>	<b>\$ 10,057</b>	<b>\$ 35,731</b>	<b>\$ 27,649</b>

<sup>(1)</sup> Other lease cost includes short-term lease costs and variable lease costs.

We often have options to renew lease terms for buildings and other assets. The exercise of lease renewal options is generally at our sole discretion. In addition, certain lease agreements may be terminated prior to their original expiration date at our discretion. We evaluate each renewal and termination option at the lease commencement date to determine if we are reasonably certain to exercise the option on

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the basis of economic factors. The weighted average remaining lease terms as of October 1, 2022 was 3.7 years for operating leases and 4.7 years for finance leases.

The discount rate implicit within our leases is generally not determinable and therefore the Company determines the discount rate based on its incremental borrowing rate. The incremental borrowing rate for each lease is determined based on its term and the currency in which lease payments are made, adjusted for the impacts of collateral. The weighted average discount rates used to measure our lease liabilities as of October 1, 2022 was 2.90% for operating leases and 2.72% for finance leases.

**Supplemental Cash Flow Information Related to Leases**

	<b>Nine Months Ended</b>	
	<b>October 1, 2022</b>	<b>October 2, 2021</b>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ (29,194)	\$ (21,822)
Operating cash flows from finance leases	(196)	(134)
Financing cash flows from finance leases	(2,313)	(2,688)
Right-of-use assets obtained in exchange for lease obligations:		
Operating leases	38,403	47,069
Finance leases	3,910	4,174

**Maturity Analysis of Lease Liabilities**

	<b>As of October 1, 2022</b>	
	<b>Operating Leases</b>	<b>Finance Leases</b>
Remaining three months of 2022	\$ 9,301	\$ 747
2023	31,878	3,237
2024	24,610	3,106
2025	16,964	2,472
2026	9,277	2,101
2027	3,343	1,123
Thereafter	4,061	732
Total lease payments	99,434	13,518
Less interest	5,122	816
Total	<u>\$ 94,312</u>	<u>\$ 12,702</u>

**I. Stock-Based Compensation**

Our shareholders approved the 2014 Omnibus Stock Plan (the “2014 Stock Plan”) at our annual meeting of shareholders on May 20, 2014. The 2014 Stock Plan replaced the expired 2004 Omnibus Stock Plan (the “2004 plan”) previously approved by the shareholders in 2004. The 2014 Stock Plan is administered by the Compensation Committee of the Board of Directors and has a term of ten years. All directors of the Company and employees of the Company and its subsidiaries are eligible to participate in the 2014 Stock Plan. The 2014 Stock Plan (similar to the 2004 plan) continues the maintenance of the Employee Stock Purchase Plan, as well as provisions for the grant of stock options and other stock-based incentives. The 2014 Stock Plan provides for the grant of five percent of the number of the Company’s common shares outstanding as of the first day of each fiscal year plus the number of common shares that were available for grant of awards, but not granted, in prior years. In no event, however, may the number of common shares available for the grant of awards in any fiscal year exceed ten percent of the common shares outstanding as of the first day of that fiscal year. Common shares subject to an award

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that is forfeited, terminated, or canceled without having been exercised are generally added back to the number of shares available for grant under the 2014 Stock Plan.

Stock-based compensation expense under all share-based payment plans -- our Employee Stock Purchase Plan, stock option plans, stock-settled stock appreciation rights ("SSARs") and restricted stock units ("RSUs") -- was included in the results of operations as follows:

	Three Months Ended		Nine Months Ended	
	October 1, 2022	October 2, 2021	October 1, 2022	October 2, 2021
Compensation expense, all share-based payment plans	\$ 1,658	\$ 1,167	\$ 5,244	\$ 3,432

Stock-based compensation consisted of the following:

**Employee Stock Purchase Plan**--Under the Employee Stock Purchase Plan, all full-time employees with one year of service are eligible to purchase, through payroll deduction, common shares. Employee purchases under the Employee Stock Purchase Plan are at 85% of the fair market value of the common shares--a 15% discount. We recognize compensation costs as payroll deductions are made. The 15% discount of total shares purchased under the plan resulted in compensation cost of \$1,380 being recognized for the nine months ended October 1, 2022 and \$1,187 for the nine months ended October 2, 2021.

**Stock Option Plans**--The stock options outstanding were awarded under a graded vesting schedule, measured at fair value, and have a term of ten years. Compensation costs for stock options are recognized over the requisite service period on the straight-line recognition method. Compensation cost recognized for stock options was \$289 for the nine months ended October 1, 2022 and \$343 for the nine months ended October 2, 2021. Beginning in 2021, management and the Compensation Committee replaced the issuance of stock options with performance-based restricted stock units ("PRSUs") for certain employees.

**Stock-Settled Stock Appreciation Rights**--A SSAR is an award that allows the recipient to receive common shares equal to the appreciation in the fair market value of our common shares between the date the award was granted and the conversion date of the shares vested. Effective January 1, 2019, management and the Compensation Committee replaced the issuance of future SSARs with PRSUs for certain management employees.

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The following table summarizes our SSARs as of October 1, 2022.

Stock-Settled Stock Appreciation Rights	Number of Rights	Weighted- Average Award Date Value	Weighted- Average Remaining Contractual Life	Unrecognized Compensation Cost	Aggregate Intrinsic Value
Unvested, January 1, 2022	87,534	\$ 1.92			
Granted	—	—			
Forfeited	—	—			
Vested	(43,752)	1.92			
Unvested, October 1, 2022	<u>43,782</u>	<u>\$ 1.92</u>	<u>0.3 years</u>	<u>\$ 19</u>	<u>\$ 792</u>

Compensation costs for SSARs are determined using a fair-value method and amortized over the requisite service period. “Intrinsic value” is defined as the amount by which the fair market value of a common share exceeds the grant date price of a SSAR. Compensation expense for SSARs was \$65 for the nine months ended October 1, 2022 and \$120 for the nine months ended October 2, 2021.

**Restricted Stock Units**--During the nine months ended October 1, 2022, the Compensation Committee awarded 336,664 PRSUs to certain management employees and 14,693 RSUs to nonemployee directors. The Compensation Committee made similar awards in prior periods. The awards vest over specified periods. The following table summarizes PRSUs and RSUs as of October 1, 2022.

Restricted Stock Units	Number of Stock Units	Weighted- Average Grant Date Value	Weighted- Average Remaining Contractual Life	Unrecognized Compensation Cost	Aggregate Intrinsic Value
Unvested, January 1, 2022	740,160	\$ 12.49			
Granted	351,357	17.89			
Forfeited	(1,000)	17.89			
Vested	(181,176)	11.04			
Unvested, October 1, 2022	<u>909,341</u>	<u>\$ 14.86</u>	<u>2.0 years</u>	<u>\$ 8,315</u>	<u>\$ 13,517</u>
Employee PRSUs	<u>851,640</u>	<u>\$ 14.89</u>	<u>2.0 years</u>	<u>\$ 7,863</u>	<u>\$ 12,685</u>
Nonemployee Director RSUs	<u>57,701</u>	<u>\$ 14.42</u>	<u>2.2 years</u>	<u>\$ 452</u>	<u>\$ 832</u>

Compensation cost for PRSUs and RSUs is determined using a fair-value method and amortized on the straight-line recognition method over the requisite service period. “Intrinsic value” is defined as the amount by which the fair market value of a common share exceeds the grant date price of a PRSU or an RSU. Compensation expense on PRSUs and RSUs totaled \$3,510 for the nine months ended October 1, 2022 and \$1,782 for the nine months ended October 2, 2021.

We estimated the fair value of each stock-based award on the date of grant using a binomial option-pricing model. The binomial model considers a range of assumptions related to volatility, risk-free interest rate and employee exercise behavior. Expected volatilities utilized in the binomial model are based on historical volatility of our stock prices and other factors. Similarly, the dividend yield is based on historical experience and expected future changes. The binomial model also incorporates exercise and forfeiture assumptions based on an

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analysis of historical data. The expected life of the stock-based awards is derived from the output of the binomial model and represents the period of time that awards granted are expected to be outstanding.

The fair values of stock-based awards granted were estimated at the dates of grant with the following weighted-average assumptions.

	Nine Months Ended	
	October 1, 2022	October 2, 2021
Volatility rate	9.7 %	9.9 %
Risk-free interest rate	1.7 %	.3 %
Expected dividend yield	.4 %	.4 %
Expected life of awards (years)	3.0	3.0

**General Stock Option Information**--The following table summarizes activity under the stock option plans for the nine months ended October 1, 2022.

Stock Options	Number of Options Outstanding	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value
Outstanding, January 1, 2022	2,350,934	\$ 8.56		
Granted	—	—		
Exercised	(219,143)	8.29		
Forfeited	(17,820)	8.01		
Outstanding, October 1, 2022	<u>2,113,971</u>	<u>\$ 8.59</u>	<u>4.2 years</u>	<u>\$ 20,104</u>
Exercisable, October 1, 2022	<u>1,725,879</u>	<u>\$ 7.99</u>	<u>3.5 years</u>	<u>\$ 17,449</u>

As of October 1, 2022, there was approximately \$489 of unrecognized compensation cost related to stock options outstanding. The cost is expected to be recognized over a weighted-average period of 0.8 years. "Intrinsic value" is defined as the amount by which the market price of a common share exceeds the exercise price of an option.

Common shares are issued from treasury upon the exercise of stock options and SSARs, the vesting of RSUs and PRSUs or purchases under the Employee Stock Purchase Plan.

## **J. Income Taxes**

Our income tax provision for interim periods is determined using an estimate of our annual effective tax rate adjusted for discrete items, if any, that are taken into account in the relevant period. Each quarter we update our estimate of the annual effective tax rate and, if our estimated annual tax rate changes, we make a cumulative adjustment. The estimated annual effective tax rate for the nine months ended October 1, 2022 was 26.6%. Our actual effective tax rate was 26.3% and 25.0% for the three months ended October 1, 2022 and October 2, 2021, respectively. Our actual effective tax rate was 26.2% and 26.2% for the nine months ended October 1, 2022 and October 2, 2021, respectively. The change in the effective tax rate from statutory tax rates was primarily due to the impact of favorable discrete items which

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are a set amount and therefore have a larger impact on the rate based on our net income before tax in the first nine months compared to the impact it will have on the rate for the full year.

As of October 1, 2022, we had unrecognized tax benefits of \$666, of which \$293 would affect our effective rate if recognized, and accrued interest expense related to unrecognized benefits of \$45. At December 31, 2021, we had unrecognized tax benefits of \$700, of which \$327 would affect our effective rate if recognized, and accrued interest expense related to unrecognized benefits of \$56. Unrecognized tax benefits are the differences between a tax position taken, or expected to be taken, in a tax return, and the benefit recognized for financial reporting purposes.

We recognize interest accrued related to unrecognized tax benefits in income tax expense. Penalties, if incurred, would be recognized as a component of income tax expense.

The Company is routinely under audit by U.S. federal, state and local authorities and Canadian authorities in the area of income tax. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. With the exception of U.S. state jurisdictions and Canada, the Company is no longer subject to examination by tax authorities for the years through 2018. As of October 1, 2022, we believe it is reasonably possible that the total amount of unrecognized tax benefits will not significantly increase or decrease.

**K. Accumulated Other Comprehensive Income (Loss)**

Comprehensive income (or loss) is comprised of net income (or net loss) and other components, including foreign currency translation adjustments and defined benefit pension plan adjustments.

The following summarizes the components of other comprehensive income (loss) accumulated in shareholders' equity for the three and nine months ended October 1, 2022 and October 2, 2021:

Three Months Ended October 1, 2022	Foreign Currency	Available for Sale Securities	Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
<b>Balance at July 2, 2022</b>	\$ (4,175)	\$ (181)	\$ (473)	\$ (4,829)
Other comprehensive income (loss) before reclassifications				
Translation adjustment	\$ (1,934)	\$ —	\$ —	\$ (1,934)
Unrealized losses	—	(113)	—	(113)
Amounts reclassified from accumulated other comprehensive income (loss)	—	(11)	30	19
Tax effect	—	26	(8)	18
Net of tax amount	(1,934)	(98)	22	(2,010)
<b>Balance at October 1, 2022</b>	<b>\$ (6,109)</b>	<b>\$ (279)</b>	<b>\$ (451)</b>	<b>\$ (6,839)</b>

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Three Months Ended October 2, 2021	Foreign Currency	Available-for- Sale Securities	Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
<b>Balance at July 3, 2021</b>	\$ (2,845)	\$ —	\$ (735)	\$ (3,580)
Other comprehensive income (loss) before reclassifications				
Translation adjustment	\$ (788)	\$ —	\$ —	\$ (788)
Amounts reclassified from accumulated other comprehensive income (loss)	—	—	51	51
Tax effect	—	—	(13)	(13)
Net of tax amount	(788)	—	38	(750)
<b>Balance at October 2, 2021</b>	<b>\$ (3,633)</b>	<b>\$ —</b>	<b>\$ (697)</b>	<b>\$ (4,330)</b>

Nine Months Ended October 1, 2022	Foreign Currency	Available-for- Sale Securities	Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
<b>Balance at January 1, 2022</b>	\$ (3,654)	\$ —	\$ (519)	\$ (4,173)
Other comprehensive income (loss) before reclassifications				
Translation adjustment	\$ (2,455)	\$ —	\$ —	\$ (2,455)
Unrealized losses	—	(350)	—	(350)
Amounts reclassified from accumulated other comprehensive income (loss)	—	(3)	92	89
Tax effect	—	74	(24)	50
Net of tax amount	(2,455)	(279)	68	(2,666)
<b>Balance at October 1, 2022</b>	<b>\$ (6,109)</b>	<b>\$ (279)</b>	<b>\$ (451)</b>	<b>\$ (6,839)</b>

Nine Months Ended October 2, 2021	Foreign Currency	Available-for- Sale Securities	Defined Benefit Pension Plans	Accumulated Other Comprehensive Income (Loss)
<b>Balance at January 1, 2021</b>	\$ (3,738)	\$ —	\$ (809)	\$ (4,547)
Other comprehensive income (loss) before reclassifications				
Translation adjustment	\$ 105	\$ —	\$ —	\$ 105
Amounts reclassified from accumulated other comprehensive income (loss)	—	—	151	151
Tax effect	—	—	(39)	(39)
Net of tax amount	105	—	112	217
<b>Balance at October 2, 2021</b>	<b>\$ (3,633)</b>	<b>\$ —</b>	<b>\$ (697)</b>	<b>\$ (4,330)</b>

The change in defined benefit pension plans of \$30 and \$92 for the three and nine months ended October 1, 2022, respectively, and \$51 and \$151 for the three and nine months ended October 2, 2021, respectively, was included in net periodic pension expense classified in the condensed consolidated statement of operations as general and administrative expense or other income (expense).



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**L. Per Share Amounts and Common and Redeemable Shares Outstanding**

We calculate our basic earnings per share by dividing net income or net loss by the weighted average number of common shares outstanding during the period. Diluted earnings per share are calculated in a similar manner, but include the effect of dilutive securities. To the extent these securities are antidilutive, they are excluded from the calculation of earnings per share. The per share amounts were computed as follows:

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>October 1, 2022</u>	<u>October 2, 2021</u>	<u>October 1, 2022</u>	<u>October 2, 2021</u>
Income available to common shareholders:				
Net income	\$ 20,464	\$ 24,927	\$ 49,031	\$ 57,897
Weighted-average shares (in thousands):				
Basic:				
Outstanding	43,920	44,885	44,194	45,257
Partially-paid share subscriptions	228	—	228	—
Basic weighted-average shares	<u>44,148</u>	<u>44,885</u>	<u>44,422</u>	<u>45,257</u>
Diluted:				
Basic from above	44,148	44,885	44,422	45,257
Incremental shares from assumed:				
Exercise of stock options and awards	2,257	3,066	2,297	2,528
Diluted weighted-average shares	<u>46,405</u>	<u>47,951</u>	<u>46,719</u>	<u>47,785</u>
Net income per share:				
Basic	\$ .46	\$ .56	\$ 1.10	\$ 1.28
Diluted	<u>\$ .44</u>	<u>\$ .52</u>	<u>\$ 1.05</u>	<u>\$ 1.21</u>

**Common and Redeemable Shares Outstanding**--A summary of the activity of the common and redeemable shares outstanding for the nine months ended October 1, 2022 was as follows:

	<u>Common Shares Net of Treasury Shares</u>	<u>Redeemable Shares</u>	<u>Total</u>
Shares outstanding at January 1, 2022	35,110,432	9,391,790	44,502,222
Shares purchased	(1,646,735)	(881,136)	(2,527,871)
Shares sold	472,110	777,725	1,249,835
Stock subscription offering -- cash purchases	152,800	—	152,800
Options and awards exercised	368,402	—	368,402
Shares outstanding at October 1, 2022	<u>34,457,009</u>	<u>9,288,379</u>	<u>43,745,388</u>

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On October 1, 2022, we had 43,745,388 common and redeemable shares outstanding, employee options exercisable to purchase 1,725,879 common shares, partially-paid subscriptions for 1,318,450 common shares and purchase rights outstanding for 487,488 common shares.

**Common Stock Split**--On September 17, 2021, our board of directors approved and declared a two-for-one stock split in the form of a stock dividend, pursuant to which each of our shareholders of record at the close of business on October 1, 2021 received one additional common share for each then-held common share, which was paid on October 15, 2021. On September 20, 2021, in connection with the stock split, the Company filed a Certificate of Amendment to its 2017 Amended Articles of Incorporation with the Secretary of State of the State of Ohio, which became effective upon filing and (1) proportionately increased the authorized number of common shares from 48,000,000 to 96,000,000 and (2) proportionately decreased the par value of our common shares from \$1.00 per share to \$.50 per share.

**2022 Subscription Offering**

Beginning April 2022, the Company offered to eligible employees and nonemployee directors the right to subscribe to a maximum of 2,666,667 common shares of the Company (including shares that may be issued upon the exercise of stock rights) at \$18.10 per share in accordance with the provisions of The Davey Tree Expert Company 2014 Omnibus Stock Plan and the rules of the Compensation Committee of the Company's Board of Directors. The offering period ended on August 1, 2022 and resulted in the subscription of 1,476,250 common shares for \$26,720 at \$18.10 per share.

Participants in the subscription offering who purchased common shares for an aggregate purchase price of less than \$5 were required to pay with cash. All participants (excluding Company directors and officers) purchasing common shares for an aggregate purchase price of \$5 or more had an option to finance their purchase through a down-payment of at least 10% of the total purchase price and a seven-year promissory note for the balance due with interest at the greater of 2.00% or the applicable federal rate in effect as of August 1, 2022, which was 3.15%. Payments on the promissory note can be made either by payroll deductions or annual lump-sum payments of both principal and interest. Common shares purchased in the offering were pledged as security for the payment of the promissory note, and the common shares will not be issued until the promissory note is paid-in-full. Dividends will be paid on all subscribed shares, subject to forfeiture to the extent that payment is not ultimately made for the shares.

All participants in the offering who purchased in excess of \$5 of common shares were granted a "right" to purchase one additional common share at a price of \$18.10 per share for every three common shares purchased in the offering. As a result of the stock subscription, rights to purchase 489,169 common shares were granted. Each right may be exercised at the rate of one-seventh per year and will expire seven years after the date that the right was granted. A purchaser may not exercise a right once he or she ceases to be the Company's employee or non-employee director, as applicable.

**M. Operations by Business Segment**

We provide a wide range of arboricultural, horticultural, environmental and consulting services to residential, utility, commercial and government entities throughout the United States and Canada. We have two reportable operating segments organized by type or class of customer: Residential and Commercial, and Utility.

**Residential and Commercial**--Residential and Commercial provides services to our residential and commercial customers including: the treatment, preservation, maintenance, removal and planting of trees, shrubs and other plant life; the practice of landscaping, grounds

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maintenance, tree surgery, tree feeding and tree spraying; the application of fertilizer, herbicides and insecticides; and natural resource management and consulting, forestry research and development, and environmental planning.

**Utility**--Utility is principally engaged in providing services to our utility customers--investor-owned, municipal utilities, and rural electric cooperatives--including: the practice of line-clearing and vegetation management around power lines and rights-of-way and chemical brush control, natural resource management and consulting, forestry research and development, and environmental planning.

All other operating activities, including research, technical support and laboratory diagnostic facilities, are included in "All Other."

**Measurement of Segment Profit and Loss and Segment Assets**--We evaluate performance and allocate resources based primarily on operating income and also actively manage business unit operating assets. Segment information, including reconciling adjustments, is presented consistent with the basis described in our 2021 Annual Report.

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Segment information reconciled to the condensed consolidated financial statements was as follows:

	<u>Utility</u>	<u>Residential and Commercial</u>	<u>All Other</u>	<u>Reconciling Adjustments</u>	<u>Consolidated</u>
<b>Three Months Ended October 1, 2022</b>					
Revenues	\$ 217,305	\$ 180,706	\$ 934	\$ —	\$ 398,945
Income (loss) from operations	<u>16,790</u>	<u>21,204</u>	<u>(4,033)</u>	(948) (a)	33,013
Interest expense				(2,164)	(2,164)
Interest income				303	303
Other income (expense), net				<u>(3,371)</u>	<u>(3,371)</u>
Income before income taxes					<u>\$ 27,781</u>
Segment assets, total	<u>\$ 331,393</u>	<u>\$ 305,216</u>	<u>\$ —</u>	<u>\$ 263,362</u> (b)	<u>\$ 899,971</u>
<b>Three Months Ended October 2, 2021</b>					
Revenues	\$ 204,960	\$ 164,737	\$ 547	\$ —	\$ 370,244
Income (loss) from operations	<u>23,124</u>	<u>17,595</u>	<u>(2,701)</u>	(1,085) (a)	36,933
Interest expense				(1,449)	(1,449)
Interest income				39	39
Other income (expense), net				<u>(2,298)</u>	<u>(2,298)</u>
Income before income taxes					<u>\$ 33,225</u>
Segment assets, total	<u>\$ 286,157</u>	<u>\$ 278,847</u>	<u>\$ —</u>	<u>\$ 210,709</u> (b)	<u>\$ 775,713</u>
<b>Nine Months Ended October 1, 2022</b>					
Revenues	\$ 637,900	\$ 504,064	\$ 1,584	\$ —	\$ 1,143,548
Income (loss) from operations	<u>49,260</u>	<u>50,759</u>	<u>(14,852)</u>	(5,665) (a)	79,502
Interest expense				(5,312)	(5,312)
Interest income				489	489
Other income (expense), net				<u>(8,241)</u>	<u>(8,241)</u>
Income before income taxes					<u>\$ 66,438</u>
Segment assets, total	<u>\$ 331,393</u>	<u>\$ 305,216</u>	<u>\$ —</u>	<u>\$ 263,362</u> (b)	<u>\$ 899,971</u>
<b>Nine Months Ended October 2, 2021</b>					
Revenues	\$ 557,349	\$ 465,524	\$ 1,668	\$ —	\$ 1,024,541
Income (loss) from operations	<u>50,015</u>	<u>51,893</u>	<u>(11,367)</u>	(2,610) (a)	87,931
Interest expense				(4,093)	(4,093)
Interest income				161	161
Other income (expense), net				<u>(5,548)</u>	<u>(5,548)</u>
Income before income taxes					<u>\$ 78,451</u>
Segment assets, total	<u>\$ 286,157</u>	<u>\$ 278,847</u>	<u>\$ —</u>	<u>\$ 210,709</u> (b)	<u>\$ 775,713</u>

Reconciling adjustments from segment reporting to the condensed consolidated financial statements include unallocated corporate items:

- (a) Reclassification of depreciation expense and allocation of corporate expenses.
- (b) Corporate assets include cash, prepaid expenses, corporate facilities, enterprise-wide information systems and other nonoperating assets.

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**N. Revenue Recognition**

We recognize revenue in accordance with ASC Topic 606, Revenue from Contracts with Customers.

**Nature of Performance Obligations and Significant Judgments**

At contract inception, the Company assesses the goods and services promised in its contracts with customers and identifies a performance obligation for each promised good or service (or bundle of goods and services) that is distinct. To identify the performance obligations, the Company considers each of the goods or services promised in the contract regardless of whether they are explicitly stated or are implied by customary business practices.

Our contracts with our customers generally originate upon the completion of a quote for services for residential and commercial customers or the receipt of a purchase order (or similar work order) for utility customers. In some cases, our contracts are governed by master services agreements, in which case our contract under ASC 606 consists of the combination of the master services agreement and the quote/purchase order. Many of our contracts have a stated duration of one year or less or contain termination clauses that allow the customer to cancel the contract after a specified notice period, which is typically less than 90 days. Due to the fact that many of our arrangements allow the customer to terminate for convenience, the duration of the contract for revenue recognition purposes generally does not extend beyond the services that we have actually transferred. As a result, many of our contracts are, in effect, day-to-day or month-to-month contracts.

**Disaggregation of Revenue**

The following tables disaggregate our revenue for the three and nine months ended October 1, 2022 and October 2, 2021 by major sources:

<b>Three Months Ended October 1, 2022</b>	<b>Utility</b>	<b>Residential and Commercial</b>	<b>All Other</b>	<b>Consolidated</b>
Type of service:				
Tree and plant care	\$ 138,112	\$ 105,108	\$ (28)	\$ 243,192
Grounds maintenance	—	46,056	—	46,056
Storm damage services	7,004	2,564	—	9,568
Consulting and other	72,189	26,978	962	100,129
Total revenues	<u>\$ 217,305</u>	<u>\$ 180,706</u>	<u>\$ 934</u>	<u>\$ 398,945</u>
Geography:				
United States	\$ 207,004	\$ 168,405	\$ 934	\$ 376,343
Canada	10,301	12,301	—	22,602
Total revenues	<u>\$ 217,305</u>	<u>\$ 180,706</u>	<u>\$ 934</u>	<u>\$ 398,945</u>

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<b>Three Months Ended October 2, 2021</b>	<b>Utility</b>	<b>Residential and Commercial</b>	<b>All Other</b>	<b>Consolidated</b>
Type of service:				
Tree and plant care	\$ 140,039	\$ 96,961	\$ (29)	\$ 236,971
Grounds maintenance	—	40,452	—	40,452
Storm damage services	10,052	2,688	—	12,740
Consulting and other	54,869	24,636	576	80,081
Total revenues	<u>\$ 204,960</u>	<u>\$ 164,737</u>	<u>\$ 547</u>	<u>\$ 370,244</u>

Geography:

United States	\$ 194,140	\$ 153,009	\$ 547	\$ 347,696
Canada	10,820	11,728	—	22,548
Total revenues	<u>\$ 204,960</u>	<u>\$ 164,737</u>	<u>\$ 547</u>	<u>\$ 370,244</u>

<b>Nine Months Ended October 1, 2022</b>	<b>Utility</b>	<b>Residential and Commercial</b>	<b>All Other</b>	<b>Consolidated</b>
Type of service:				
Tree and plant care	\$ 420,791	\$ 294,206	\$ (155)	\$ 714,842
Grounds maintenance	—	128,114	—	128,114
Storm damage services	10,136	6,162	—	16,298
Consulting and other	206,973	75,582	1,739	284,294
Total revenues	<u>\$ 637,900</u>	<u>\$ 504,064</u>	<u>\$ 1,584</u>	<u>\$ 1,143,548</u>

Geography:

United States	\$ 608,411	\$ 469,042	\$ 1,584	\$ 1,079,037
Canada	29,489	35,022	—	64,511
Total revenues	<u>\$ 637,900</u>	<u>\$ 504,064</u>	<u>\$ 1,584</u>	<u>\$ 1,143,548</u>

<b>Nine Months Ended October 2, 2021</b>	<b>Utility</b>	<b>Residential and Commercial</b>	<b>All Other</b>	<b>Consolidated</b>
Type of service:				
Tree and plant care	\$ 393,742	\$ 271,682	\$ (224)	\$ 665,200
Grounds maintenance	—	116,810	—	116,810
Storm damage services	13,997	5,486	—	19,483
Consulting and other	149,610	71,546	1,892	223,048
Total revenues	<u>\$ 557,349</u>	<u>\$ 465,524</u>	<u>\$ 1,668</u>	<u>\$ 1,024,541</u>

Geography:

United States	\$ 525,818	\$ 432,158	\$ 1,668	\$ 959,644
Canada	31,531	33,366	—	64,897
Total revenues	<u>\$ 557,349</u>	<u>\$ 465,524</u>	<u>\$ 1,668</u>	<u>\$ 1,024,541</u>

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**Contract Balances**

Our contract liabilities consist of advance payments and billings in excess of costs incurred and deferred revenue. The Company recognized \$616 and \$1,676 of revenue for the three and nine months ended October 1, 2022, that was included in the contract liability balance at December 31, 2021 and \$239 and \$1,294 of revenue for the three and nine months ended October 2, 2021, that was included in the contract liability balance at December 31, 2020. Net contract liabilities consisted of the following:

	<b>October 1, 2022</b>	<b>December 31, 2021</b>
Contract liabilities - current	\$ 4,599	\$ 3,888
Contract liabilities - noncurrent	1,951	1,845
Net contract liabilities	<u>\$ 6,550</u>	<u>\$ 5,733</u>

**O. Fair Value Measurements and Financial Instruments**

FASB ASC 820, "Fair Value Measurements and Disclosures" ("Topic 820") defines fair value based on the price that would be received to sell an asset or the exit price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. Market participants are defined as buyers or sellers in the principal or most advantageous market for the asset or liability that are independent of the reporting entity, knowledgeable and able and willing to transact for the asset or liability.

**Valuation Hierarchy**--Topic 820 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value. The hierarchy prioritizes the inputs into three broad levels:

Level 1 inputs are quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2 inputs are observable inputs other than prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated with observable market data.

Level 3 inputs are unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

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Our assets and liabilities measured at fair value on a recurring basis at October 1, 2022 were as follows:

<b>Assets and Liabilities Recorded at Fair Value on a Recurring Basis</b>	<b>Total Carrying Value at October 1, 2022</b>	<b>Fair Value Measurements at October 1, 2022 Using:</b>		
		<b>Quoted Prices in Active Markets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
<b>Assets:</b>				
<b>Assets invested for self-insurance</b>				
Certificates of deposits, current	\$ 4,000	\$ 4,000	\$ —	\$ —
Certificates of deposits, noncurrent	7,109	7,109	—	—
Available-for-sale debt securities:				
United States Government and agency securities	20,261	20,261	—	—
Corporate notes and bonds	257	257	—	—
Total available-for-sale debt securities	20,518	20,518	—	—
Marketable equity securities:				
Mutual funds	14,894	14,894	—	—
Corporate stocks	2,819	2,819	—	—
Exchange traded funds	1,133	1,133	—	—
Total marketable equity securities	18,846	18,846	—	—
<b>Liabilities:</b>				
Deferred compensation	\$ 4,759	\$ —	\$ 4,759	\$ —



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Our assets and liabilities measured at fair value on a recurring basis at December 31, 2021 were as follows:

Assets and Liabilities Recorded at Fair Value on a Recurring Basis	Total Carrying Value at December 31, 2021	Fair Value Measurements at December 31, 2021 Using:		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
<b>Assets invested for self-insurance</b>				
Certificates of deposits, current	\$ 4,250	\$ 4,250	\$ —	\$ —
Certificates of deposits, noncurrent	10,609	10,609	—	—
Available-for-sale debt securities:				
United States Government and agency securities	3,230	3,230	—	—
Corporate notes and bonds	176	176	—	—
Total available-for-sale debt securities	3,406	3,406	—	—
Marketable equity securities:				
Mutual funds	7,476	7,476	—	—
Corporate stocks	1,934	1,934	—	—
Exchange traded funds	1,976	1,976	—	—
Total marketable equity securities	11,386	11,386	—	—
<b>Liabilities:</b>				
Deferred compensation	\$ 4,333	\$ —	\$ 4,333	\$ —

The assets invested for self-insurance are certificates of deposit, stocks, bonds, mutual funds and exchange traded funds--classified as Level 1--based on quoted market prices of the identical underlying securities in active markets. The estimated fair value of the deferred compensation--classified as Level 2--is based on the value of the Company's common shares, determined by independent valuation.

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**Fair Value of Financial Instruments**--The fair values of our current financial assets and current liabilities, including cash, accounts receivable, accounts payable, and accrued expenses, among others, approximate their reported carrying values because of their short-term nature. Financial instruments classified as noncurrent assets and liabilities and their carrying values and fair values were as follows:

	October 1, 2022		December 31, 2021	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Assets:</b>				
Available-for-sale debt securities	\$ 20,518	\$ 20,518	\$ 3,406	\$ 3,406
Marketable equity securities	18,846	18,846	11,386	11,386
<b>Liabilities:</b>				
Revolving credit facility, noncurrent	\$ 98,099	\$ 98,099	\$ 46,832	\$ 46,832
Senior unsecured notes, noncurrent	75,000	73,396	75,000	78,432
Term loans, noncurrent	2,038	1,973	2,373	2,431
Total	\$ 175,137	\$ 173,468	\$ 124,205	\$ 127,695

The carrying value of our revolving credit facility approximates fair value--classified as Level 2--as the interest rates on the amounts outstanding are variable. The fair value of our senior unsecured notes and term loans--classified as Level 2--is determined based on expected future weighted-average interest rates with the same remaining maturities.

**Market Risk**--In the normal course of business, we are exposed to market risk related to changes in foreign currency exchange rates, changes in interest rates and changes in fuel prices. We do not hold or issue derivative financial instruments for trading or speculative purposes. In prior years, we have used derivative financial instruments to manage risk, in part, associated with changes in interest rates and changes in fuel prices. Presently, we are not engaged in any hedging or derivative activities.

**P. Commitments and Contingencies**

We are party to a number of lawsuits, threatened lawsuits and other claims arising out of the normal course of business. On a quarterly basis, we assess our liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that we will incur a loss and the amount of the loss can be reasonably estimated, we record a liability in our consolidated financial statements. These legal accruals may be increased or decreased to reflect any relevant developments on a quarterly basis. Where a loss is not probable or the amount of the loss is not estimable, we do not record a legal accrual, consistent with applicable accounting guidance. Based on information currently available to us, advice of counsel, and available insurance coverage, we believe that our established accruals are adequate and the liabilities arising from the legal proceedings will not have a material adverse effect on our consolidated financial condition. We note, however, that in light of the inherent uncertainty in legal proceedings, there can be no assurance that the ultimate resolution of a matter will not exceed established accruals. As a result, the outcome of a particular matter or a combination of matters may be material to our results of operations for a particular period, depending upon the size of the loss or our income for that particular period.

In November 2017, a suit was filed in Savannah, Georgia state court ("State Court") against Davey Tree, its subsidiary, Wolf Tree, Inc. ("Wolf Tree"), a former Davey employee, two Wolf Tree employees, and a former Wolf Tree employee alleging various acts of negligence

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and seeking compensatory and punitive damages for wrongful death and assault and battery of the plaintiff's husband, a Wolf Tree employee, who was shot and killed in August 2017.

In July 2018, a related survival action was filed by the deceased's estate against Davey Tree, its subsidiary, Wolf Tree, and four current and former employees in Savannah, Georgia, which arises out of the same allegations, seeks compensatory and punitive damages and also includes three Racketeer Influenced and Corrupt Organizations Act ("RICO") claims under Georgia law seeking compensatory damages, treble damages, and punitive damages. The 2018 case was removed to the United States District Court for the Southern District of Georgia, Savannah Division ("Federal Court"), on August 2, 2018. The Company filed a motion to dismiss the RICO claims. Plaintiffs filed a motion to remand the case to state court, which the Company has opposed.

The cases were mediated unsuccessfully in December 2018 and the State Court case was originally set for trial on January 22, 2019. However, as discussed below, all of the civil cases were later stayed on December 28, 2018 and currently remain stayed.

On December 6, 2018, a former Wolf Tree employee pled guilty to conspiracy to conceal, harbor, and shield illegal aliens. On December 21, 2018, the United States federal prosecutors filed a motion to stay both actions on the grounds that on December 13, 2018, an indictment was issued charging two former Wolf Tree employees and another individual with various crimes, including conspiracy to murder the deceased. Two of the three individually charged defendants have pled guilty to charges related to their involvement with the murder and other illegal activities on March 28, 2022 and April 11, 2022. A third individual criminally charged defendant was scheduled to go to trial on October 25, 2022, and was convicted of charges for his role in the murder, harboring of illegal aliens; and money laundering conspiracy. All three criminal defendants have not yet been sentenced.

Previously, on December 17, 2018, the United States Attorney's Office for the Southern District of Georgia informed the Company and Wolf Tree that they are also under investigation for potential violations of immigration and other laws relating to the subject matter of the ongoing criminal investigation referenced above. The Company and Wolf Tree are cooperating with the investigation and have met with both the civil and criminal divisions of the Department of Justice ("DOJ") to resolve the matter. To date, the matter currently remains unresolved.

On December 28, 2018, the State Court granted the United States' motion to stay but indicated that it would nonetheless consider certain pending matters, including: (1) Plaintiff and a co-defendant's motions that Davey Tree be forced to produce privileged documents and testimony, which had been submitted to a Special Master for recommendation; and (2) the Defendants' motions for summary judgment. On January 11, 2019, the Special Master issued his recommendation that both Plaintiff and the co-defendant's motions to force Davey to disclose privileged information be denied. The State Court judge has not yet moved on the recommendation. On January 29, 2019, the State Court heard oral argument on Defendants' motions for summary judgment, and the motions remain pending during the stay of the cases.

On January 28, 2019, the Federal Court also granted the United States' motion to stay. On January 29, 2019, the State Court ordered the parties to return to mediation, which occurred on April 17, 2019 but was unsuccessful in resolving the matters. All civil cases continue to remain stayed, although Plaintiffs' counsel has submitted a letter to the Court seeking a lift of the stay.

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In both cases, the Company has denied all liability and is vigorously defending the action. It also has retained separate counsel for some of the individual defendants, each of whom has denied all liability and also is vigorously defending the action.

***Northern California Wildfires***

Five lawsuits have been filed that name contractors for PG&E Corporation and its subsidiary, Pacific Gas and Electric Company (together, "PG&E"), including Davey Tree, with respect to claims arising from wildfires that occurred in Pacific Gas and Electric Company's service territory in northern California beginning on October 8, 2017. An action was brought on August 8, 2019 in Napa County Superior Court, entitled *Donna Walker, et al. v. Davey Tree Surgery Company, et al.*, Case No. 19CV001194. An action was brought on October 8, 2019 in San Francisco County Superior Court, entitled *Quinisha Kyree Abram, et al. v. ACRT, Inc., et al.*, Case No. CGC-19-579861.

Three additional actions were brought on January 28, 2021 in San Francisco County Superior Court, by fire victims represented by a trust, which was assigned contractual rights in the PG&E bankruptcy proceedings. These cases are entitled *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. Davey Resource Group, Inc., et al.*, Case No. CGC-21-589438; *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. Davey Resource Group, Inc., et al.*, Case No. CGC-21-589439; and *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. ACRT Pacific, LLC, et al.*, Case No. CGC-21-589441. On September 22, 2021, the court granted Davey Tree's petition to coordinate all cases, including *Walker*, as a California Judicial Council Coordination Proceeding, *In Re North Bay Fire Cases*, JCCP No. 4955. As a result of the coordination order, all five of the individual actions are stayed in their home jurisdictions. The next case management conference in JCCP No. 4955 was held on February 24, 2022. At that case management conference, the Court ordered a mediation between the Plaintiffs and Davey Tree related to Davey Tree's contracts with PG&E. Separately, the court ordered that all parties shall participate in a mediation with the Plaintiffs prior to January 27, 2023. An initial mediation date for all the Plaintiffs and Davey Tree related to parties on the contractual issues was set for October 17, 2022 but did not resolve at this initial mediation.

The Defendants have also received evidence from the Plaintiff's Trust and PG&E collected by those parties during the PG&E bankruptcy proceedings and Davey Tree's experts have begun their initial inspection of the evidence. Davey Tree has responded to all claims asserted by the Plaintiffs in these actions, denying all liability in these cases and is vigorously defending against Plaintiffs' alleged claims.

In all cases, the Company denies all liability and will vigorously defend the actions.

**Q. The Davey 401KSOP and Employee Stock Ownership Plan**

On March 15, 1979, the Company consummated a plan, which transferred control of the Company to its employees. As a part of this plan, the Company initially sold 120,000 common shares (presently, 46,080,000 common shares adjusted for stock splits) to its Employee Stock Ownership Trust ("ESOT") for \$2,700. The Employee Stock Ownership Plan ("ESOP"), in conjunction with the related ESOT, provided for the grant to certain employees of certain ownership rights in, but not possession of, the common shares held by the trustee of the ESOT. Annual allocations of shares have been made to individual accounts established for the benefit of the participants.

**Defined Contribution and Savings Plans**--Most employees are eligible to participate in The Davey 401KSOP and ESOP Plan. Effective January 1, 1997, the plan commenced operations and retained the existing ESOP participant accounts and incorporated a deferred savings plan (a "401(k) plan") feature. Participants in the 401(k) plan are allowed to make before-tax contributions, within Internal Revenue Service established limits, through payroll deductions. Effective January 1, 2020, we match, in either cash or our common shares, 100% of

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the first three percent and 50% of the next two percent of each participant's before-tax contribution, limited to the first five percent of the employee's compensation deferred each year. All nonbargaining domestic employees who attained age 21 and completed one year of service are eligible to participate. In May 2004, we adopted the 401K Match Restoration Plan, a defined contribution plan that supplements the retirement benefits of certain employees that participate in the savings plan feature of The Davey 401KSOP and ESOP Plan, but are limited in contributions because of tax rules and regulations.

Our common shares are not listed or traded on an established public trading market, and market prices are, therefore, not available. Semiannually, an independent stock valuation firm assists with the appraisal of the fair market value of our common shares based upon our performance and financial condition. The Davey 401KSOP and ESOP Plan includes a put option for shares of the Company's common stock distributed from the plan. Shares are distributed from the Davey 401KSOP and ESOP Plan to former participants of the plan, their beneficiaries, donees or heirs (each, a "participant"). Since our common stock is not currently traded on an established securities market, if the owners of distributed shares desire to sell their shares, the Company is required to purchase the shares at fair value for two 60-day periods after distribution of the shares from the Davey 401KSOP and ESOP. The fair value of distributed shares subject to the put option totaled \$990 and \$1,279 as of October 1, 2022 and December 31, 2021, respectively. The fair value of the shares held in the Davey 401KSOP and ESOP totaled \$167,130 and \$168,652 as of October 1, 2022 and December 31, 2021, respectively. Due to the Company's obligation under the put option, the distributed shares subject to the put option and the shares held in the Davey 401KSOP and ESOP (collectively referred to as 401KSOP and ESOP related shares) are recorded at fair value, classified as temporary equity in the mezzanine section of the consolidated balance sheets and totaled \$168,120 and \$169,931 as of October 1, 2022 and December 31, 2021, respectively. Changes in the fair value of the 401KSOP and ESOP Plan related shares are reflected in retained earnings while net share activity associated with the 401KSOP and ESOP Plan related shares are first reflected in additional paid-in capital and then retained earnings if additional paid-in capital is insufficient.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

*(Amounts in thousands, except share data)*

Management's Discussion and Analysis of Financial Condition and Results of Operations is provided as a supplement to the accompanying condensed consolidated financial statements and notes to help provide an understanding of our financial condition, cash flows and results of operations.

We provide a wide range of arboricultural, horticultural, environmental and consulting services to residential, utility, commercial and government entities throughout the United States and Canada.

**Our Business**--Our operating results are reported in two segments organized by type or class of customer: Residential and Commercial, and Utility. Residential and Commercial provides services to our residential and commercial customers including: the treatment, preservation, maintenance, removal and planting of trees, shrubs and other plant life; the practice of landscaping, grounds maintenance, tree surgery, tree feeding and tree spraying; the application of fertilizer, herbicides and insecticides; and natural resource management and consulting, forestry research and development, and environmental planning. Utility is principally engaged in providing services to our utility customers--investor-owned, municipal utilities, and rural electric cooperatives--including: the practice of line-clearing and vegetation management around power lines and rights-of-way and chemical brush control, natural resource management and consulting, forestry research and development, and environmental planning. All other operating activities, including research, technical support and laboratory diagnostic facilities, are included in "All Other."

***Impact of COVID-19 and Recent Trends***

While the coronavirus ("COVID-19") pandemic did not have a material adverse effect on our reported results for the first nine months of 2022, the overall extent and duration of the impact of COVID-19 on businesses and economic activity generally remains unclear due to the inherent uncertainty surrounding COVID-19, given its continual evolution.

We have taken steps to support our employees and protect their health and safety, while also ensuring that our business can continue to operate and provide services to our customers. We continue to provide additional administrative leave for employees affected by COVID-19 directly or indirectly. During the second and third quarters of 2021, we began to bring employees back to our corporate headquarters on a limited basis with increased safety protocols and in compliance with public health and government guidance and also began to lift travel restrictions in situations where necessary. In the first nine months of 2022, we incurred expenses of \$1,530 as a result of the COVID-19 pandemic mainly for administrative leave and personal protective equipment.

Our business continues to be impacted by a number of other macro-economic factors, in addition to the trailing impact of the COVID-19 pandemic. Global supply chains and product availability remain highly challenged and ongoing global events in Eastern Europe have only exacerbated an already difficult operating environment. These factors, combined with higher fuel costs, increasing interest rates and a highly competitive labor market, have created an inflationary environment and cost pressures.

In regard to consumer demand, since the onset of the COVID-19 pandemic, our business has experienced an increase in demand and sales. It remains unclear, however, if these demand trends will remain intact or if they will revert to more historical levels over time, particularly as inflation begins to impact discretionary spending.

Inflation rates in the markets in which we operate have increased and may continue to rise. Inflation over the last several months has led us to experience higher costs, including higher labor costs and costs for materials from suppliers and transportation costs, and, in the

competitive markets in which we operate, we may not be able to increase our prices correspondingly to preserve our gross margins and profitability. If inflation rates continue to rise or remain elevated for a sustained period of time, they could have a material adverse effect on our business, financial condition, results of operations and liquidity. We have generally been able to offset increases in these costs through various productivity and cost reduction initiatives, as well as adjusting our prices to pass through some of these higher costs to our customers; however, our ability to raise our prices depends on market conditions and competitive dynamics. Given the timing of our actions compared to the timing of these inflationary pressures, there may be periods during which we are unable to fully recover the increases in our costs.

### ***2022 Subscription Offering***

The Company offered to eligible employees and nonemployee directors the right to subscribe to a maximum of 2,666,667 common shares of the Company at \$18.10 per share in accordance with the provisions of The Davey Tree Expert Company 2014 Omnibus Stock Plan and the rules of the Compensation Committee of the Company's Board of Directors. The offering period ended on August 1, 2022 and resulted in the subscription of 1,476,250 common shares for \$26,720 at \$18.10 per share. For additional information regarding the offering, see Note L, Per Share Amounts and Common and Redeemable Shares Outstanding.

## RESULTS OF OPERATIONS

The following table sets forth our consolidated results of operations as a percentage of revenues and the change in such percentages for the periods presented.

	Three Months Ended			Nine Months Ended		
	October 1, 2022	October 2, 2021	Change	October 1, 2022	October 2, 2021	Change
<b>Revenues</b>	100.0 %	100.0 %	— %	100.0 %	100.0 %	— %
Costs and expenses:						
Operating	63.8	62.8	1.0	64.7	63.5	1.2
Selling	18.1	18.2	(.1)	17.6	17.5	.1
General and administrative	7.0	5.6	1.4	7.6	6.8	.8
Depreciation and amortization	3.5	3.8	(.3)	3.6	4.0	(.4)
Gain on sale of assets, net	(.7)	(.4)	(.3)	(.5)	(.4)	(.1)
<b>Income from operations</b>	8.3	10.0	(1.7)	7.0	8.6	(1.6)
Other income (expense):						
Interest expense	(.5)	(.4)	(.1)	(.5)	(.4)	(.1)
Interest income	.1	—	.1	—	—	—
Other, net	(.9)	(.6)	(.3)	(.7)	(.5)	(.2)
<b>Income before income taxes</b>	7.0	9.0	(2.0)	5.8	7.7	(1.9)
Income taxes	1.9	2.3	(.4)	1.5	2.0	(.5)
<b>Net income</b>	<u>5.1 %</u>	<u>6.7 %</u>	<u>(1.6)%</u>	<u>4.3 %</u>	<u>5.7 %</u>	<u>(1.4)%</u>



**Third Quarter—Three Months Ended October 1, 2022 Compared to Three Months Ended October 2, 2021**

Our results of operations for the three months ended October 1, 2022 compared to the three months ended October 2, 2021 were as follows:

	<b>Three Months Ended</b>			
	<b>October 1, 2022</b>	<b>October 2, 2021</b>	<b>Change</b>	<b>Percentage Change</b>
<b>Revenues</b>	\$ 398,945	\$ 370,244	\$ 28,701	7.8 %
<b>Costs and expenses:</b>				
Operating	254,661	232,599	22,062	9.5
Selling	72,364	67,353	5,011	7.4
General and administrative	27,964	20,739	7,225	34.8
Depreciation and amortization	13,780	14,127	(347)	(2.5)
Gain on sale of assets, net	(2,837)	(1,507)	(1,330)	88.3
	<u>365,932</u>	<u>333,311</u>	<u>32,621</u>	<u>9.8</u>
<b>Income from operations</b>	33,013	36,933	(3,920)	(10.6)
<b>Other income (expense):</b>				
Interest expense	(2,164)	(1,449)	(715)	49.3
Interest income	303	39	264	676.9
Other, net	(3,371)	(2,298)	(1,073)	46.7
<b>Income before income taxes</b>	27,781	33,225	(5,444)	(16.4)
<b>Income taxes</b>				
Income taxes	7,317	8,298	(981)	(11.8)
<b>Net income</b>	<u>\$ 20,464</u>	<u>\$ 24,927</u>	<u>\$ (4,463)</u>	<u>(17.9)%</u>

**Revenues**--Revenues of \$398,945 increased \$28,701 compared with \$370,244 in the third quarter of 2021. Utility Services increased \$12,345 or 6.0% compared with the third quarter of 2021. The increase was attributable to new accounts as well as increased work year-over-year and price increases on existing accounts. Residential and Commercial Services increased \$15,969 or 9.7% from the third quarter of 2021. Increases were primarily in tree and plant care revenues and grounds maintenance revenue.

**Operating Expenses**--Operating expenses of \$254,661 increased \$22,062 compared with the third quarter of 2021. Utility Services increased \$14,694 or 10.0% compared with the third quarter of 2021 and, as a percentage of revenue, increased to 73.7% from 71.0%. The increase was primarily attributable to additional expenses for labor and benefits expenses, fuel expense, crew meals and lodging expenses, subcontractor expense, and tools and parts expense. Residential and Commercial Services increased \$6,994 or 8.1% compared with the third quarter of 2021 but, as a percentage of revenue, decreased to 51.6% from 52.4%. The increase was primarily attributable to increases in labor and benefits expenses, fuel expense, equipment maintenance expense, subcontractor expense, tools and parts expenses and materials expense.

Operating expenses for the third quarter of 2022 also included \$617 of expenses related directly to COVID-19, including \$608 for additional administrative leave offered to employees who have been unable to work due to COVID-19 imposed restrictions, whether from the virus itself or government imposed restrictions or closures. For the third quarter of 2021, the Company had \$204 of expenses directly related to COVID-19.

Fuel costs of \$16,243 increased \$4,807, or 42.0%, from the \$11,436 incurred in the third quarter of 2021 and impacted operating expenses within all segments. The \$4,807 increase included usage increases approximating \$591 and price increases approximating \$4,216.

**Selling Expenses**--Selling expenses of \$72,364 increased \$5,011 compared with the third quarter of 2021 but, as a percentage of revenue, decreased to 18.1% from 18.2%. Utility Services increased \$3,517 or 15.6% compared to the third quarter of 2021 and, as a percentage of revenue, increased to 12.0% from 11.0%. The increase was primarily attributable to increases in field management wages and incentive expense. Residential and Commercial Services increased \$2,052 or 4.5% from the third quarter of 2021 but, as a percentage of revenue, decreased to 26.4% from 27.7%. The increase was primarily attributable to increases in field management and sales wage expenses, marketing expenses and office rent.

**General and Administrative Expenses**--General and administrative expenses of \$27,964 increased \$7,225 from \$20,739 in the third quarter of 2021. The increase was primarily attributable to increases in salary expense, and travel expenses and was partially offset by a decrease in professional services expense.

**Depreciation and Amortization Expense**--Depreciation and amortization expense of \$13,780 decreased \$347 from \$14,127 incurred in the third quarter of 2021.

**Gain on the Sale of Assets, Net**--Gain on the sale of assets of \$2,837 for the third quarter of 2022 increased \$1,330 from the \$1,507 gain in the third quarter of 2021. We sold a greater number of units of equipment at a higher average gain per unit in the third quarter of 2022 as compared with the third quarter of 2021.

**Interest Expense**--Interest expense of \$2,164 increased \$715 from the \$1,449 incurred in the third quarter of 2021. The increase was attributable to higher average borrowing and higher interest rates during the third quarter of 2022, as compared with the third quarter of 2021.

**Other, Net**--Other expense, net, of \$3,371 increased \$1,073 from the \$2,298 of other expense incurred in the third quarter of 2021 and consisted of nonoperating income and expense, including losses on marketable securities, pension expense and foreign currency transaction gains/losses on the intercompany account balances of our Canadian operations.

**Income Taxes**--Income taxes for the third quarter of 2022 were \$7,317, as compared to \$8,298 for the third quarter of 2021. Our tax provision for interim periods is determined using an estimate of our annual effective tax rate adjusted for discrete items, if any, that are taken into account in the relevant period. The effective tax rate for the third quarter of 2022 was 26.3% as compared with the third quarter of 2021 effective tax rate of 25.0%.

**Net Income**--Net income of \$20,464 for the third quarter of 2022 was \$4,463 less than the \$24,927 net income for the third quarter of 2021.

**First Nine Months—Nine Months Ended October 1, 2022 Compared to Nine Months Ended October 2, 2021**

Our results of operations for the nine months ended October 1, 2022 compared to the nine months ended October 2, 2021 were as follows:

	<b>Nine Months Ended</b>			
	<b>October 1, 2022</b>	<b>October 2, 2021</b>	<b>Change</b>	<b>Percentage Change</b>
<b>Revenues</b>	\$ 1,143,548	\$ 1,024,541	\$ 119,007	11.6 %
<b>Costs and expenses:</b>				
Operating	740,422	650,909	89,513	13.8
Selling	201,315	178,876	22,439	12.5
General and administrative	87,014	69,712	17,302	24.8
Depreciation and amortization	41,082	41,287	(205)	(.5)
Gain on sale of assets, net	(5,787)	(4,174)	(1,613)	38.6
	<u>1,064,046</u>	<u>936,610</u>	<u>127,436</u>	<u>13.6</u>
<b>Income from operations</b>	79,502	87,931	(8,429)	(9.6)
<b>Other income (expense):</b>				
Interest expense	(5,312)	(4,093)	(1,219)	29.8
Interest income	489	161	328	203.7
Other, net	(8,241)	(5,548)	(2,693)	48.5
<b>Income before income taxes</b>	66,438	78,451	(12,013)	(15.3)
Income taxes	17,407	20,554	(3,147)	(15.3)
<b>Net income</b>	<u>\$ 49,031</u>	<u>\$ 57,897</u>	<u>\$ (8,866)</u>	<u>(15.3)%</u>

**Revenues**--Revenues of \$1,143,548 increased \$119,007 compared with \$1,024,541 in the first nine months of 2021. Utility Services increased \$80,551 or 14.5% compared with the first nine months of 2021. The increase was primarily attributable to new accounts, as well as increased work year-over-year on other accounts and price increases on existing accounts within both our U.S. and Canadian operations. Residential and Commercial Services increased \$38,540 or 8.3% compared with the first nine months of 2021. Increases were primarily in tree and plant care revenue, consulting and other revenue and grounds maintenance revenue.

**Operating Expenses**--Operating expenses of \$740,422 increased \$89,513 compared with the first nine months of 2021 and, as a percentage of revenue, increased to 64.7% from 63.5%. Utility Services increased \$65,742 or 16.3% compared with the first nine months of 2021 and, as a percentage of revenue, increased to 73.6% from 72.5%. The increase was attributable to increases in labor and benefits expense, fuel expense, equipment expense, materials expense, crew meals and lodging expenses, tools and parts expense and subcontractor expense. Residential and Commercial Services increased \$23,107 or 9.5% compared with the first nine months of 2021 and, as a percentage of revenue, increased to 53.0% from 52.5%. The increase was primarily attributable to increases in labor and benefits expense, fuel expense, equipment expense, tool expense, subcontractor expense and materials expense.

Operating expenses for the first nine months of 2022 also included \$1,530 of expenses related directly to COVID-19, including \$1,322 for additional administrative leave offered to employees who were unable to work due to COVID-19-related restrictions. For the first nine months of 2021, the Company had \$1,058 of expenses directly related to COVID-19.

Fuel costs of \$45,379 increased \$15,409, or 51.4%, from the \$29,970 incurred in the first nine months of 2021 and impacted operating expenses within all segments. The \$15,409 increase included usage increases approximating \$1,609 and price increases approximating \$13,800.

**Selling Expenses**--Selling expenses of \$201,315 increased \$22,439 compared with the first nine months of 2021 and, as a percentage of revenue, increased to 17.6% from 17.5%. Utility Services increased \$12,797 or 20.6% compared to the first nine months of 2021 and, as a percentage of revenue, increased to 11.8% from 11.2%. The increase was primarily attributable to increases in field management wages and field management travel expense. Residential and Commercial Services experienced an increase of \$9,843 or 8.2% compared to the first nine months of 2021 but, as a percentage of revenue, remained at 25.7%. The increase was primarily attributable to increases in field management wages and incentive expense, travel expense, marketing expense and rent expense.

**General and Administrative Expenses**--General and administrative expenses of \$87,014 increased \$17,302 from \$69,712 in the first nine months of 2021. The increase was primarily attributable to increases in salary and incentive expense and travel expense.

**Depreciation and Amortization Expense**--Depreciation and amortization expense of \$41,082 decreased \$205 from \$41,287 incurred in the first nine months of 2021.

**Gain on the Sale of Assets, Net**--Gain on the sale of assets of \$5,787 for the first nine months of 2022 increased \$1,613 from the \$4,174 gain in the first nine months of 2021. We sold more units of equipment at a higher average gain per unit during the first nine months of 2022 as compared with the first nine months of 2021.

**Interest Expense**--Interest expense of \$5,312 increased \$1,219 from the \$4,093 incurred in the first nine months of 2021. The increase was attributable to higher average borrowing and increased interest rates during the first nine months of 2022, as compared with the first nine months of 2021.

**Other, Net**--Other expense, net, of \$8,241 increased \$2,693 from the \$5,548 expense incurred in the first nine months of 2021 and consisted of nonoperating income and expense, including losses on marketable securities, pension expense and foreign currency gains/losses on the intercompany account balances of our Canadian operations.

**Income Taxes**--Income taxes for the first nine months of 2022 were \$17,407, as compared to \$20,554 for the first nine months of 2021. Our tax provision for interim periods is determined using an estimate of our annual effective tax rate adjusted for discrete items, if any, that are taken into account in the relevant period. The effective tax rate for the first nine months of 2022 was 26.2%. Our effective tax rate for the first nine months of 2021 was 26.2%. The change in the effective tax rate from statutory tax rates was primarily due to the impact of state and local taxes, which was partially offset by favorable discrete items.

**Net Income**--Net income of \$49,031 for the first nine months of 2022 was \$8,866 less than the net income of \$57,897 for the first nine months of 2021.

## **LIQUIDITY AND CAPITAL RESOURCES**

Our principal financial requirements are for capital spending, working capital and business acquisitions. Cash generated from operations, our revolving credit facility and note issuances are our primary sources of capital. We also engaged in a subscription offering of our common shares to eligible employees and nonemployee directors, which closed in the third quarter of 2022 and resulted in the subscription of 1,476,250 common shares for \$26,720 at \$18.10 per share.

**Cash Flow Summary**

Our cash flows from operating, investing and financing activities for the nine months ended October 1, 2022 and October 2, 2021 were as follows:

	<b>Nine Months Ended</b>	
	<b>October 1, 2022</b>	<b>October 2, 2021</b>
<b>Cash provided by (used in):</b>		
Operating activities	\$ 62,980	\$ 57,401
Investing activities	(95,608)	(59,777)
Financing activities	36,183	19,192
Effect of exchange rate changes on cash	(171)	40
Increase in cash	<u>\$ 3,384</u>	<u>\$ 16,856</u>

**Cash Provided By Operating Activities**--Cash provided by operating activities was \$62,980 for the first nine months of 2022, a \$5,579 increase when compared to the first nine months of 2021. The \$5,579 increase in operating cash flow was primarily attributable to a change of \$22,180 related to accounts payable and accrued expenses, and the change of \$8,111 related to other operating assets and liabilities, partially offset by the change of \$19,183 related to accounts receivable.

Overall, accounts receivable increased \$49,451 during the first nine months of 2022, as compared to an increase of \$30,268 during the first nine months of 2021. With respect to the change in accounts receivable arising from business levels, the “days-sales-outstanding” in accounts receivable (sometimes referred to as “DSO”) at the end of the first nine months of 2022 increased by five days to 75 days, compared to 70 days at the end of the first nine months of 2021.

Accounts payable and accrued expenses increased \$12,709 in the first nine months of 2022, a change of \$22,180 compared to the \$9,471 decrease in the first nine months of 2021. The change was primarily related to the timing of estimated income tax payments and employer payroll taxes payable as well as compensated absence accruals. Self-insurance accruals increased \$13,306 in the first nine months of 2022, which was \$265 more than the increase of \$13,041 experienced in the first nine months of 2021. The increase was attributable to increased exposures within our workers compensation, general liability and vehicle liability lines of coverage.

Other operating assets and liabilities increased \$7,710 in the first nine months of 2022, a change of \$8,111 compared to the \$401 decrease in the first nine months of 2021. The change was primarily attributable to cloud computing arrangements.

**Cash Used In Investing Activities**--Cash used in investing activities for the first nine months of 2022 was \$95,608, a \$35,831 increase when compared to the first nine months of 2021. The increase was primarily the result of increases in purchases of equipment and land and buildings and marketable securities, partially offset by a decrease in purchases of businesses.

**Cash Provided By Financing Activities**--Cash provided by financing activities was \$36,183 during the first nine months of 2022, a change of \$16,991 as compared with the \$19,192 provided during the first nine months of 2021. During the first nine months of 2022, our revolving credit facility, net provided \$51,267 in cash as compared with \$33,478 provided during the first nine months of 2021. We use the credit facility primarily for capital expenditures, redemptions of shares and payments of notes payable related to acquisitions. Notes payable increased \$6,735 during the first nine months of 2022, a decrease of \$3,346 when compared to the \$10,081 increase in the first nine months of 2021. Treasury share transactions (purchases and sales) used \$16,824 for the first nine months of 2022, \$2,728 more than the \$19,552 used in the first nine months of 2021. Dividends paid of \$2,682 during the first nine months of 2022 increased \$555 as

compared with \$2,127 paid in the first nine months of 2021, in part due to the increase in dividend paid per share implemented during the fourth quarter of 2021 and the second quarter of 2022.

The Company currently repurchases common shares at shareholders' requests in accordance with the terms of the Davey 401KSOP and ESOP Plan and also repurchases common shares from time to time at the Company's discretion. The amount of common shares offered to the Company for repurchase by the holders of shares distributed from the Davey 401KSOP and ESOP Plan is not within the control of the Company, but is at the discretion of the shareholders. The Company expects to continue to repurchase its common shares, as offered by its shareholders from time to time, at their then current fair value. However, other than for repurchases pursuant to the put option under the Davey 401KSOP and ESOP Plan, as described in Note Q, such purchases are not required, and the Company retains the right to discontinue them at any time. Repurchases of redeemable common shares at shareholders' request approximated \$12,814 and \$6,860 during the nine months ended October 1, 2022 and October 2, 2021, respectively. Share repurchases, other than redeemable common shares, approximated \$33,053 and \$29,647 during the nine months ended October 1, 2022 and October 2, 2021, respectively.

### ***Contractual Obligations Summary and Commercial Commitments***

As of October 1, 2022, total commitments related to issued letters of credit were \$94,509, of which \$2,700 were issued under the revolving credit facility, \$89,689 were issued under the AR Securitization program, and \$2,120 were issued under short-term lines of credit. As of December 31, 2021, total commitments related to issued letters of credit were \$88,362, of which \$2,877 were issued under the revolving credit facility, \$83,355 were issued under the AR Securitization program, and \$2,130 were issued under short-term lines of credit.

Also, as is common in our industry, we have performance obligations that are supported by surety bonds, which expire during 2022 through 2026. We intend to renew the surety bonds where appropriate and as necessary.

### ***Capital Resources***

Cash generated from operations, our revolving credit facility and note issuances are our primary sources of capital.

Business seasonality traditionally results in higher revenues during the second and third quarters as compared with the first and fourth quarters of the year, while our methods of accounting for fixed costs, such as depreciation and amortization expense, rent and interest expense, are not significantly impacted by business seasonality. Capital resources during these periods are equally affected. We satisfy seasonal working capital needs and other financing requirements with the revolving credit facility and other short-term lines of credit. We continually review our existing sources of financing and evaluate alternatives. At October 1, 2022, we had working capital of \$171,930, short-term lines of credit approximating \$8,971 and \$224,201 available under our revolving credit facility.

For more information regarding our outstanding debt, see Note G, Short and Long-Term Debt and Commitments Related to Letters of Credit.

We believe our sources of capital, at this time, provide us with the financial flexibility to meet our capital-spending plans and to continue to complete business acquisitions for at least the next twelve months and for the reasonably foreseeable future.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the use of estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented.

As discussed in our 2021 annual report, we believe that our policies related to revenue recognition, the allowance for credit losses, stock valuation and self-insurance accruals are our “critical accounting policies and estimates”--those most important to the financial presentations and those that require the most difficult, subjective or complex judgments.

On an ongoing basis, we evaluate our estimates and assumptions, including those related to accounts receivable, specifically those receivables under contractual arrangements primarily with Utility customers; allowance for credit losses; and self-insurance accruals. We base our estimates on historical experience and on various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results could differ from these estimates. Our critical accounting policies have not changed materially from those discussed in our 2021 Annual Report.

## **NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. These statements relate to future events or our future financial performance. In some cases, forward-looking statements may be identified by terminology such as "may," "will," "should," "could," "might," "expects," "plans," "anticipates," "believes," "estimates," "seeks," "predicts," "potential," "would," "continue" or the negative of these terms or other comparable terminology. These statements are only predictions and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to differ materially from what is expressed or implied in these forward-looking statements, some of which have been, and may further be, exacerbated by the COVID-19 pandemic. Some important factors that could cause actual results to differ materially from those in the forward-looking statements or materially adversely affect our business, results of operations or financial condition include: the continued impact of the COVID-19 pandemic and the responses thereto; our inability to attract and retain a sufficient number of qualified employees for our field operations or qualified management personnel and increased wage rates that may result from our need to attract and retain employees; increases in the cost of obtaining adequate insurance, or the inadequacy of our self-insurance accruals or insurance coverages; inability to obtain, or cancellation of, third-party insurance coverage; the impact of wildfires in California and other areas, as well as other severe weather events and natural disasters, which events may worsen or increase due to the effects of climate change; payment delays or delinquencies resulting from financial difficulties of our significant customers, particularly utilities; the outcome of litigation and third-party and governmental regulatory claims against us; an increase in our operating expenses due to significant increases in fuel prices for extended periods of time, such as the recent increases and volatility arising from the effects of the Russia-Ukraine conflict; disruptions, delays or price increases within our supply chain; our ability to withstand intense competition; the effect of various economic factors that may adversely impact our customers' spending and pricing for our services, including the impact of inflationary pressures, and impede our collection of accounts receivable; the impact of global climate change and related regulations; fluctuations in our quarterly results due to the seasonal nature of our business or changes in general and local economic conditions, among other factors; being contractually bound to an unprofitable contract; a disruption in our information technology systems, including a disruption related to cybersecurity, or the impact of costs incurred to comply with cybersecurity or data privacy regulations; damage to our reputation of quality, integrity and performance; limitations on our shareholders' ability to sell their common shares due to the lack of public market for such shares; our ability to continue to declare cash dividends; our failure to comply with environmental laws resulting in significant liabilities, fines and/or penalties; difficulties obtaining surety bonds or letters of credit necessary to support our operations; uncertainties in the credit and financial markets, including the negative impacts of COVID-19 and the Russia-Ukraine conflict, supply chain shortages and disruptions, rising interest rates, labor shortages and inflationary cost pressures, among other factors, potentially limiting our access to capital; fluctuations in foreign currency exchange rates; significant

increases in health care costs; the impact of corporate citizenship and environmental, social and governance matters and/or our reporting of such matters; our ability to successfully implement our new enterprise resource planning system in a cost-effective and timely manner; the impact of events such as natural disasters, public health epidemics or pandemics, such as COVID-19, terrorist attacks or other external events; and our inability to properly verify the employment eligibility of our employees.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of this quarterly report on Form 10-Q to conform these statements to actual future results, except as required by applicable securities laws.

The factors described above, as well as other factors that may adversely impact our actual results, are discussed in "Part I - Item 1A. Risk Factors." of our 2021 annual report.

### **Item 3. *Quantitative and Qualitative Disclosures about Market Risk.***

While we have experience inflation and higher interest rates during 2022, there have been no material changes in our reported market risks or risk management policies since the filing of our 2021 Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on March 11, 2022.

### **Item 4. *Controls and Procedures.***

#### **(a) Management's Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the design and operation of our disclosure controls and procedures were effective at the reasonable assurance level as of the end of the period covered by this report in ensuring that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **(b) Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the fiscal quarter ended October 1, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **Part II. Other Information**

Items 3, 4 and 5 are not applicable.

### **Item 1. *Legal Proceedings.***

We are party to a number of lawsuits, threatened lawsuits and other claims arising out of the normal course of business. On a quarterly basis, we assess our liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that we will incur a loss and the amount of the loss can be reasonably estimated, we record a liability in our consolidated financial statements. These legal accruals may be increased or decreased to reflect any relevant developments on a quarterly



basis. Where a loss is not probable or the amount of the loss is not estimable, we do not record a legal accrual, consistent with applicable accounting guidance. Based on information currently available to us, advice of counsel, and available insurance coverage, we believe that our established accruals are adequate and the liabilities arising from the legal proceedings will not have a material adverse effect on our consolidated financial condition. We note, however, that in light of the inherent uncertainty in legal proceedings, there can be no assurance that the ultimate resolution of a matter will not exceed established accruals. As a result, the outcome of a particular matter or a combination of matters may be material to our results of operations for a particular period, depending upon the size of the loss or our income for that particular period.

In November 2017, a suit was filed in Savannah, Georgia state court ("State Court") against Davey Tree, its subsidiary, Wolf Tree, Inc. ("Wolf Tree"), a former Davey employee, two Wolf Tree employees, and a former Wolf Tree employee alleging various acts of negligence and seeking compensatory and punitive damages for wrongful death and assault and battery of the plaintiff's husband, a Wolf Tree employee, who was shot and killed in August 2017.

In July 2018, a related survival action was filed by the deceased's estate against Davey Tree, its subsidiary, Wolf Tree, and four current and former employees in Savannah, Georgia, which arises out of the same allegations, seeks compensatory and punitive damages and also includes three Racketeer Influenced and Corrupt Organizations Act ("RICO") claims under Georgia law seeking compensatory damages, treble damages, and punitive damages. The 2018 case was removed to the United States District Court for the Southern District of Georgia, Savannah Division ("Federal Court"), on August 2, 2018. The Company filed a motion to dismiss the RICO claims. Plaintiffs filed a motion to remand the case to state court, which the Company has opposed.

The cases were mediated unsuccessfully in December 2018 and the State Court case was originally set for trial on January 22, 2019. However, as discussed below, all of the civil cases were later stayed on December 28, 2018 and currently remain stayed.

On December 6, 2018, a former Wolf Tree employee pled guilty to conspiracy to conceal, harbor, and shield illegal aliens. On December 21, 2018, the United States federal prosecutors filed a motion to stay both actions on the grounds that on December 13, 2018, an indictment was issued charging two former Wolf Tree employees and another individual with various crimes, including conspiracy to murder the deceased. Two of the three individually charged defendants have pled guilty to charges related to their involvement with the murder and other illegal activities on March 28, 2022 and April 11, 2022. A third individual criminally charged defendant was scheduled to go to trial on October 25, 2022, and was convicted of charges for his role in the murder, harboring of illegal aliens; and money laundering conspiracy. All three criminal defendants have not yet been sentenced.

Previously, on December 17, 2018, the United States Attorney's Office for the Southern District of Georgia informed the Company and Wolf Tree that they are also under investigation for potential violations of immigration and other laws relating to the subject matter of the ongoing criminal investigation referenced above. The Company and Wolf Tree are cooperating with the investigation and have met with both the civil and criminal divisions of the Department of Justice ("DOJ") to resolve the matter. To date, the matter currently remains unresolved.

On December 28, 2018, the State Court granted the United States' motion to stay but indicated that it would nonetheless consider certain pending matters, including: (1) Plaintiff and a co-defendant's motions that Davey Tree be forced to produce privileged documents and testimony, which had been submitted to a Special Master for recommendation; and (2) the Defendants' motions for summary judgment. On January 11, 2019, the Special Master issued his recommendation that both Plaintiff and the co-defendant's motions to force Davey to disclose privileged information be denied. The State Court judge has not yet moved on the recommendation. On January 29, 2019, the

State Court heard oral argument on Defendants' motions for summary judgment, and the motions remain pending during the stay of the cases.

On January 28, 2019, the Federal Court also granted the United States' motion to stay. On January 29, 2019, the State Court ordered the parties to return to mediation, which occurred on April 17, 2019 but was unsuccessful in resolving the matters. All civil cases continue to remain stayed, although Plaintiffs' counsel has submitted a letter to the Court seeking a lift of the stay.

In both cases, the Company has denied all liability and is vigorously defending the action. It also has retained separate counsel for some of the individual defendants, each of whom has denied all liability and also is vigorously defending the action.

### ***Northern California Wildfires***

Five lawsuits have been filed that name contractors for PG&E Corporation and its subsidiary, Pacific Gas and Electric Company (together, "PG&E"), including Davey Tree, with respect to claims arising from wildfires that occurred in Pacific Gas and Electric Company's service territory in northern California beginning on October 8, 2017. An action was brought on August 8, 2019 in Napa County Superior Court, entitled *Donna Walker, et al. v. Davey Tree Surgery Company, et al.*, Case No. 19CV001194. An action was brought on October 8, 2019 in San Francisco County Superior Court, entitled *Quinisha Kyree Abram, et al. v. ACRT, Inc., et al.*, Case No. CGC-19-579861.

Three additional actions were brought on January 28, 2021 in San Francisco County Superior Court, by fire victims represented by a trust, which was assigned contractual rights in the PG&E bankruptcy proceedings. These cases are entitled *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. Davey Resource Group, Inc., et al.*, Case No. CGC-21-589438; *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. Davey Resource Group, Inc., et al.*, Case No. CGC-21-589439; and *John K. Trotter, Trustee of the PG&E Fire Victim Trust v. ACRT Pacific, LLC, et al.*, Case No. CGC-21-589441. On September 22, 2021, the court granted Davey Tree's petition to coordinate all cases, including *Walker*, as a California Judicial Council Coordination Proceeding, *In Re North Bay Fire Cases*, JCCP No. 4955. As a result of the coordination order, all five of the individual actions are stayed in their home jurisdictions. The next case management conference in JCCP No. 4955 was held on February 24, 2022. At that case management conference, the Court ordered a mediation between the Plaintiffs and Davey Tree related to Davey Tree's contracts with PG&E. Separately, the court ordered that all parties shall participate in a mediation with the Plaintiffs prior to January 27, 2023. An initial mediation date for all the Plaintiffs and Davey Tree related to parties on the contractual issues was set for October 17, 2022 but did not resolve at this initial mediation.

The Defendants have also received evidence from the Plaintiff's Trust and PG&E collected by those parties during the PG&E bankruptcy proceedings and Davey Tree's experts have begun their initial inspection of the evidence. Davey Tree has responded to all claims asserted by the Plaintiffs in these actions, denying all liability in these cases and is vigorously defending against Plaintiffs' alleged claims.

In all cases, the Company denies all liability and will vigorously defend the actions.

### **Item 1A. Risk Factors.**

Our Annual Report on Form 10-K for the year ended December 31, 2021, includes a detailed discussion of our risk factors. Disclosure of risks should not be interpreted to imply that the risks have not already materialized. There have been no material changes to the risk factors described in the 2021 Annual Report during the nine months ended October 1, 2022.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following table provides information on purchases of our common shares outstanding made by us during the first nine months of 2022.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
Fiscal 2022				
January 1 to January 29	1,285	\$ 18.10	—	3,845,851
January 30 to February 26	5,620	18.10	—	3,845,851
February 27 to April 2	382,610	18.10	—	3,845,851
Total First Quarter	389,515	18.10	—	
April 3 to April 30	321,122	18.10	—	3,845,851
May 1 to May 28	927,994	18.10	—	3,845,851
May 29 to July 2	397,888	18.10	—	3,845,851
Total Second Quarter	1,647,004	18.10	—	
July 3 to July 30	16,083	18.10	—	3,845,851
July 31 to August 27	108,358	18.10	—	3,845,851
August 28 to October 1	366,911	18.10	—	3,845,851
Total Third Quarter	491,352	18.10	—	
<b>Total Year-to-Date</b>	<b>2,527,871</b>	<b>\$ 18.10</b>	<b>—</b>	

<sup>(1)</sup> During the nine months ended October 1, 2022, the Company purchased 2,527,871 shares from shareholders excluding those purchased through publicly announced plans. The Company provides a ready market for all shareholders through our direct purchase of their common shares although we are under no obligation to do so (other than for repurchases pursuant to the put option under The Davey 401KSOP and ESOP Plan).

Our common shares are not listed or traded on an established public trading market and market prices are, therefore, not available. Semiannually, for purposes of the Davey 401KSOP and ESOP, an independent stock valuation firm assists with the appraisal of the fair market value of the common shares, based upon our performance and financial condition, using a peer group of comparable companies selected by that firm. The peer group currently consists of: ABM Industries Incorporated; Comfort Systems USA, Inc.; Dycom Industries, Inc.; FirstService Corporation; MYR Group, Inc.; Quanta Services, Inc.; Rollins, Inc.; and Scotts Miracle-Gro Company. The semiannual valuations are effective for a period of six months and the per-share price established by those valuations is the price at which our Board of Directors has determined our common shares will be bought and sold during that six-month period in transactions involving Davey Tree or one of its employee benefit or stock purchase plans. Since 1979, we have provided a ready market for all shareholders through our direct purchase of their common shares, although we are under no obligation to do so (other than for repurchases pursuant to the put option under The Davey 401KSOP and ESOP Plan, as described in Note Q, The Davey 401KSOP and Employee Stock Ownership Plan). The purchases described above were added to our treasury stock.

At the Annual Meeting of Shareholders of the Company held on May 16, 2017, the shareholders of the Company approved proposals to amend the Company's Articles of Incorporation to (i) expand the Company's right of first refusal with respect to proposed transfers of shares of the Company's common shares, (ii) clarify provisions regarding when the Company may provide notice of its decision to exercise

its right of first refusal with respect to proposed transfers of common shares by the estate or personal representative of a deceased shareholder, and (iii) grant the Company a right to repurchase common shares held by certain shareholders of the Company.

On May 10, 2017, the Board of Directors of the Company adopted a policy regarding the Company's exercise of the repurchase rights granted to the Company through amendments to the Company's Articles of Incorporation, as approved by shareholders on May 16, 2017.

Until further action by the Board, it is the policy of the Company not to exercise its repurchase rights under the amended Articles with respect to shares of the Company's common shares held by current and retired employees and current and former directors of the Company (subject to exceptions set forth in the policy) (collectively, "Active Shareholders"), their spouses, their first-generation descendants and trusts established exclusively for their benefit.

Until further action by the Board, it is also the policy of the Company not to exercise its rights under the amended Articles to repurchase shares of the Company's common shares proposed to be transferred by an Active Shareholder to his or her spouse, a first-generation descendant, or a trust established exclusively for the benefit of one or more of an Active Shareholder, his or her spouse and first-generation descendants of an Active Shareholder, or upon the death of an Active Shareholder, such transfers from the estate or personal representative of a deceased Active Shareholder. The Board may suspend, change or discontinue the policy at any time without prior notice.

In accordance with the amendments to the Articles approved by the Company's shareholders at the 2017 Annual Meeting, on May 17, 2017, the Company's Board of Directors authorized the Company to repurchase up to 400,000 common shares, which authorization was increased by an additional 2,000,000 common shares in May 2018 and increased further by an additional 3,000,000 common shares in September 2021. Of the 5,400,000 total shares authorized, 3,845,851 remained available under the program, as of October 1, 2022. Share repurchases may be made from time to time and the timing of any repurchases and the actual number of shares repurchased will depend on a variety of factors. The Company is not obligated to purchase any shares, and repurchases may be commenced, suspended or discontinued from time to time without prior notice. The repurchase program does not have an expiration date.

**Item 6. Exhibits.**

See the Exhibit Index below.

## Exhibits

<b>Exhibit No.</b>	<b>Description</b>	
<a href="#">31.1</a>	<a href="#">Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>	Filed Herewith
<a href="#">31.2</a>	<a href="#">Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>	Filed Herewith
<a href="#">32.1</a>	<a href="#">Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.</a>	Furnished Herewith
<a href="#">32.2</a>	<a href="#">Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.</a>	Furnished Herewith
101	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2022, formatted in iXBRL (inline eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets (unaudited), (ii) the Condensed Consolidated Statements of Operations (unaudited), (iii) the Condensed Consolidated Statements of Comprehensive Income (unaudited), (iv) the Condensed Consolidated Statements of Shareholders' Equity (unaudited), (v) the Condensed Consolidated Statements of Cash Flows (unaudited), and (vi) Notes to Condensed Consolidated Financial Statements (unaudited). The instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.	Filed Herewith
104	Cover Page Interactive Data File (embedded within the inline XBRL document)	Filed Herewith

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### THE DAVEY TREE EXPERT COMPANY

Date: November 8, 2022

By: /s/ Joseph R. Paul

Joseph R. Paul

Executive Vice President, Chief Financial Officer and Assistant Secretary  
(Principal Financial Officer)

Date: November 8, 2022

By: /s/ Thea R. Sears

Thea R. Sears

Vice President and Controller  
(Principal Accounting Officer)

**Certification*****Certification of Chief Executive Officer***

I, Patrick M. Covey, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Davey Tree Expert Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2022 /s/ Patrick M. Covey

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Patrick M. Covey  
Chairman, President and Chief Executive Officer

## Certification

*Certification of Chief Financial Officer*

I, Joseph R. Paul, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Davey Tree Expert Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2022 /s/ Joseph R. Paul

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Joseph R. Paul

Executive Vice President, Chief Financial Officer and Assistant Secretary



**Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

***Certification of Chief Executive Officer***

I, Patrick M. Covey, Chairman, President and Chief Executive Officer of The Davey Tree Expert Company (the "Company"), do hereby certify in accordance with 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

1. The Quarterly Report on Form 10-Q of the Company for the period ended October 1, 2022 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)), as applicable; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 8, 2022

/s/ Patrick M. Covey

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Patrick M. Covey

Chairman, President and Chief Executive Officer

**Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

***Certification of Chief Financial Officer***

I, Joseph R. Paul, Executive Vice President, Chief Financial Officer and Assistant Secretary of The Davey Tree Expert Company (the "Company"), do hereby certify in accordance with 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

1. The Quarterly Report on Form 10-Q of the Company for the period ended October 1, 2022 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)), as applicable; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 8, 2022

/s/ Joseph R. Paul

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Joseph R. Paul

Executive Vice President, Chief Financial Officer and Assistant Secretary